



**BUILT TO LEAD:**  
**LESSONS IN BUILDING DECARBONIZATION**  
**NEW TECHNOLOGIES & OPPORTUNITIES**

**LEARN MORE HERE**



# BUILT TO LEAD: LESSONS IN BUILDING DECARBONIZATION AND RESILIENCE

1. September 24, Built to Lead: [Lessons in Building Decarbonization in Existing Buildings](#)
2. October 30, Built to Lead: [Lessons in Building Decarbonization in New Construction](#)
3. **December 17, Built to Lead: Lessons in New Technologies and Opportunities**
4. February 3, 2026 Built to Lead: Lessons in Deconstruction and Embodied Carbon, @ 10-11:30AM  
Location TBD
  - Dennis Carlberg, Chief Sustainability Officer & Associate Vice President for Climate Action, Boston University – *Retrofit of BU's Warren Tower*
  - Irmak Turan, Associate, Climate and Sustainability, Arup – *Circularity and embodied carbon at airports*
  - Caroline Murray, Regional Sustainability Manager, Turner Construction Company – *Deconstruction and reuse of office space*
  - Andrew Thompson, Interim Executive Director, Boston Building Resources – *Material donation and reuse*
5. Built to Lead: Lessons in Resilience, TBD

# AGENDA

- 10:00 AM **Kate Dineen, A Better City**—Welcome
- 10:02 AM **Yve Torrie, A Better City**—Introduction
- 10:06 AM **John E. Fernández, MIT**—*AI building envelope evaluation*
- 10:18 AM **Zeyneb Magavi, HEET**—*Thermal energy potential of water sources*
- 10:30 AM **Colin Schless, Turner Construction**—*Hybrid electrification*
- 10:42 AM **John Kastrinos, Haley & Aldrich and Jacob Knowles, BR+A**—*Right sizing of geothermal energy projects*
- 10.54 AM **Q+A**
- 11:30 AM **Event Concludes**



# JOHN E. FERNANDEZ, MIT





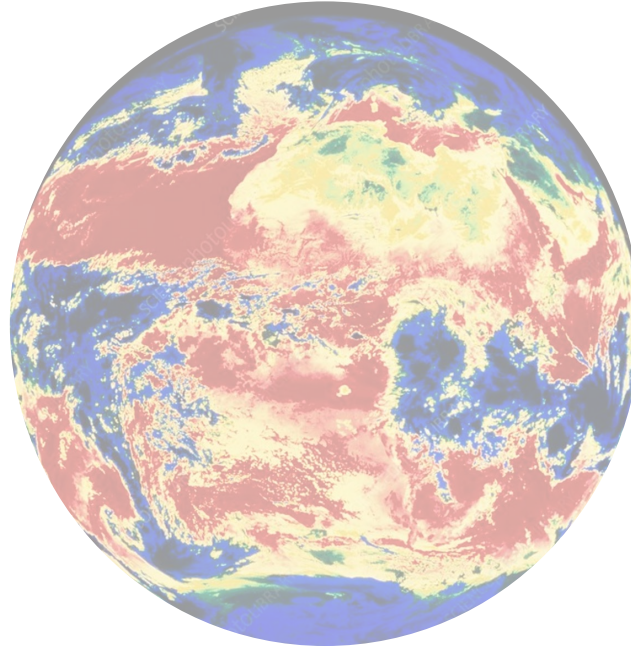
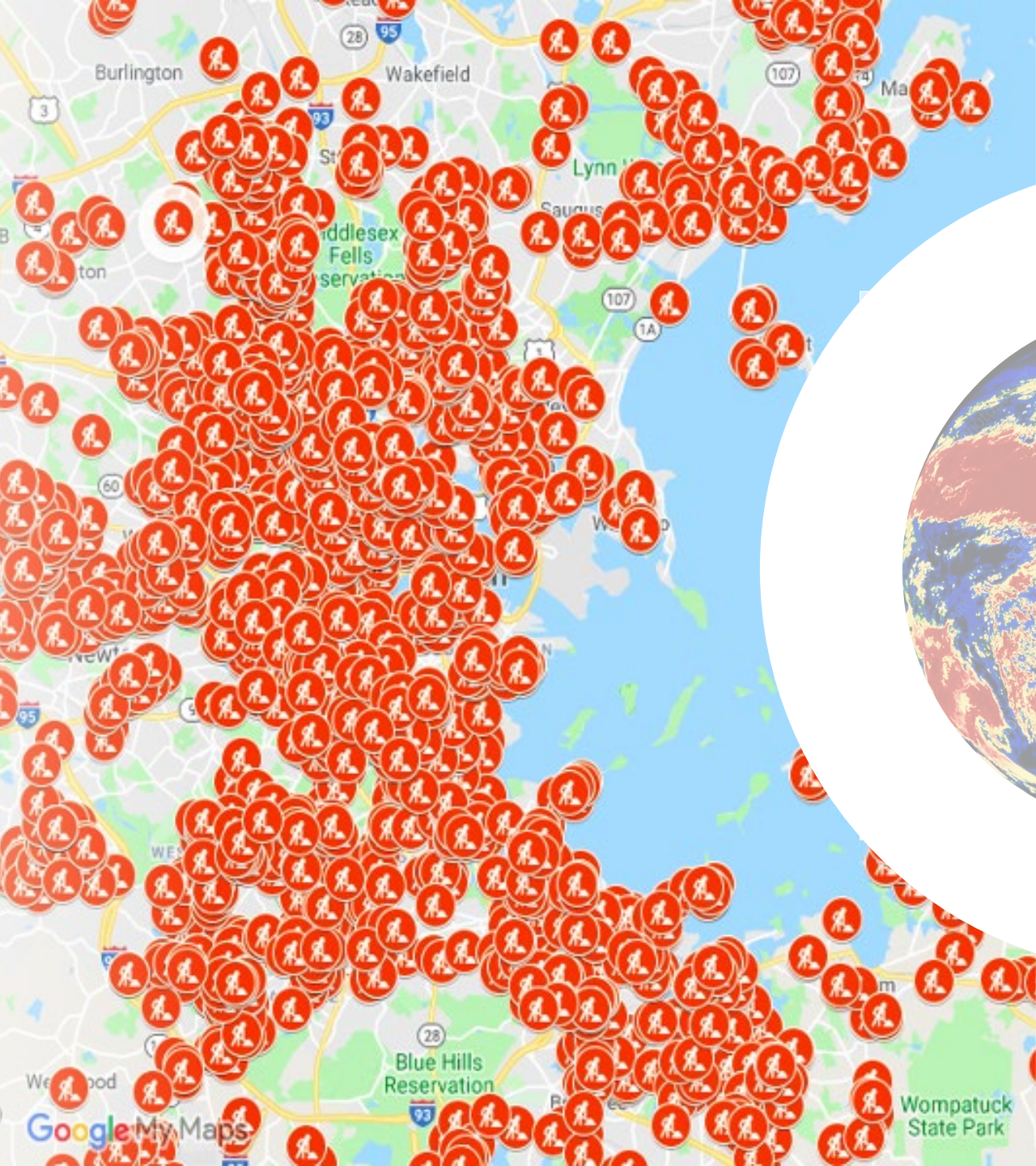
# ZEYNEB MAGAVI, HEET





# The Thermal Energy Opportunity





Connecting the challenge of 'end of life' infrastructure to climate change to the thermal energy opportunity?

Ambient geothermal energy IS earth's temperature.

Every year our earth absorbs over 10 times the energy all of humanity uses/year.

As Thermal Energy.

Tapping it can multisolve





Engage All  
Stakeholders

MOVES AT  
SPEED OF TRUST



Innovate &  
Iterate to Align



Identify  
System Levers

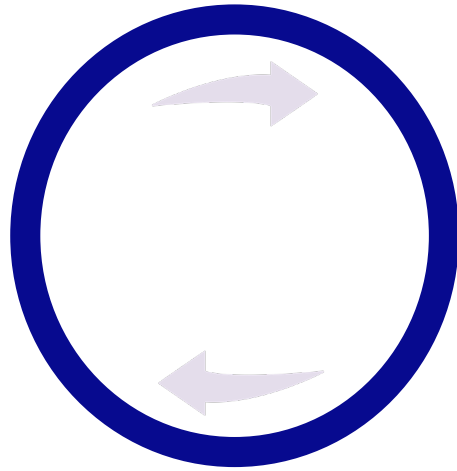
## DEMONSTRATED

- ✓ High Safety & Security
- ✓ 100% Combustion-Free
- ✓ Reliable & Resilient
- ✓ Scalable & Adaptable
- ✓ Workforce Transition
- ✓ Ethical Distribution
- ✓ Affordable for consumer
- ✓ Economic for utility
- ✓ Speed & Scale needed
- ✓ Benefits Electric Grid

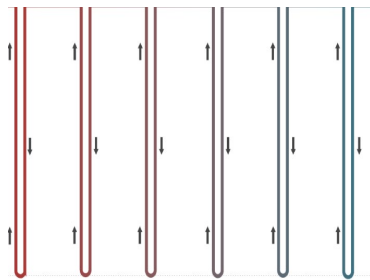




**BUILDINGS :**  
(GEOTHERMAL HEAT PUMP)



**DISTRIBUTION LOOPS:**  
(THERMAL ENERGY NETWORK)



**THERMAL RESOURCES:**  
(GEOTHERMAL BOREHOLES)

*Also ...*

WASTEWATER EXCHANGE  
INDUSTRIAL WASTE HEAT  
LAKES, RIVERS, PONDS  
OTHER THERMAL ...

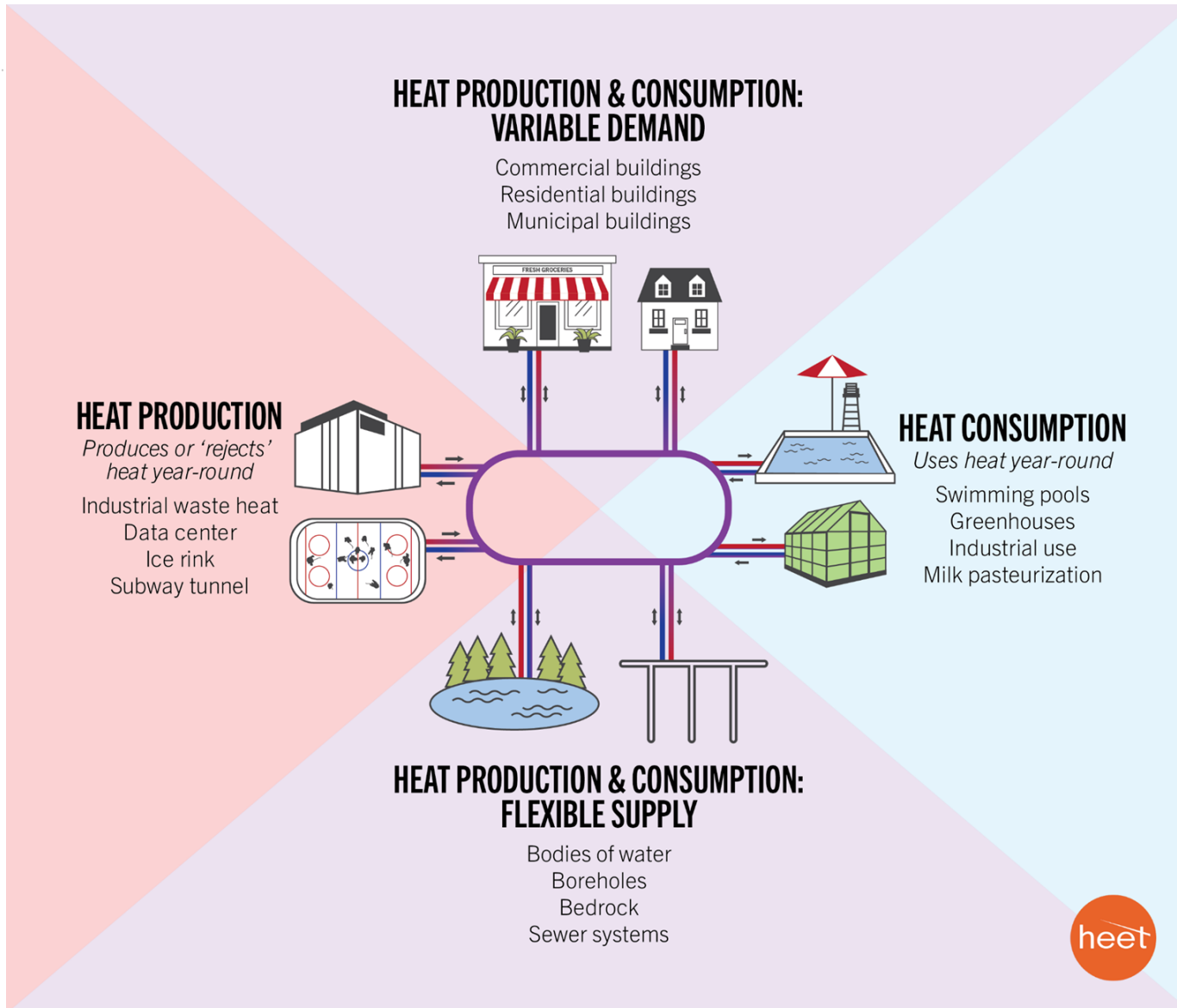
## **HOW DOES A THERMAL ENERGY NETWORK TAP THERMAL ENERGY ?**

Every component of a Geothermal Energy Network contributes efficiencies. Together they are the most efficient heating and cooling.

Each component is OLD TECH.

Together they are NEW TECH





## WHAT IS A THERMAL ENERGY RESOURCE ?

A thermal utility should prioritize closest, least cost thermal resources. The defining parameters are illustrated in four quadrants.

The flexible supply quadrant is the MOST valuable resource.



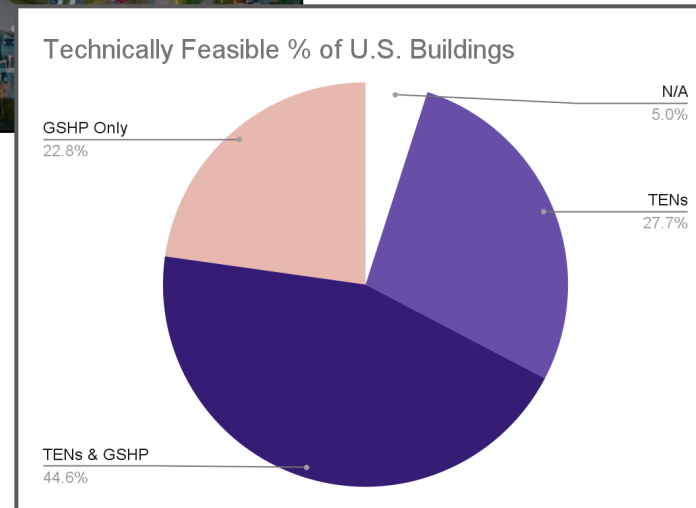


<https://www.youtube.com/watch?v=mvOoBL-et7U>

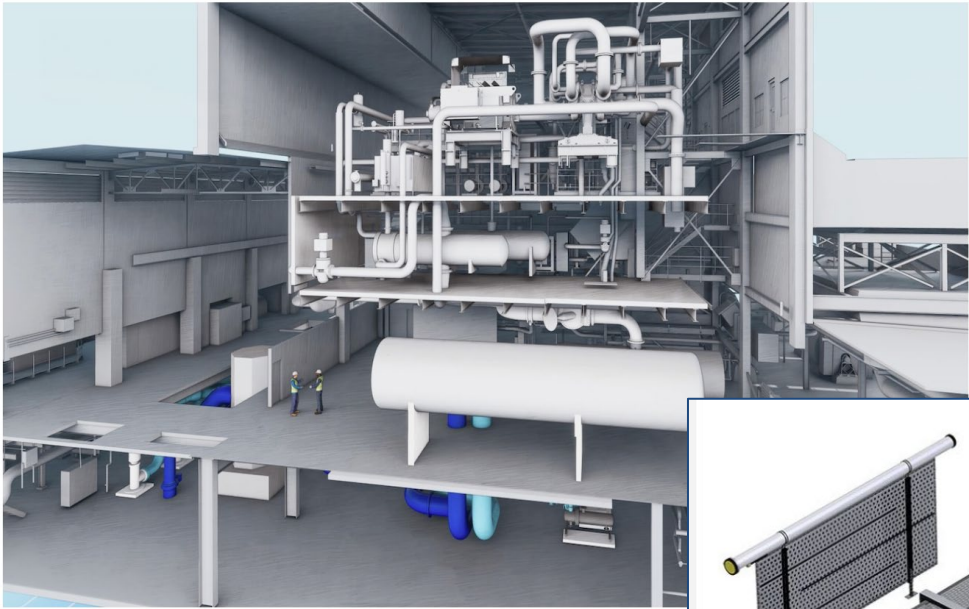


The World Bank Group's International Finance Corporation has initiated in seven countries a program to scale investment in geothermal networks at the 10,000 building scale.

HEET's utility growth model unlocking the financing of geothermal has "awakened a sleeping giant"



# Vicinity Energy Commences Construction of Industrial-Scale Heat Pump Complex in Partnership with DCO Energy and Everllence



## » Värtan Ropsten – The largest sea water heat pump facility worldwide, with 6 Unitop® 50FY and 180 MW total capacity

**Client**  
AB Fortum Värme samägt med Stockholms stad  
11577 Stockholm, Sweden

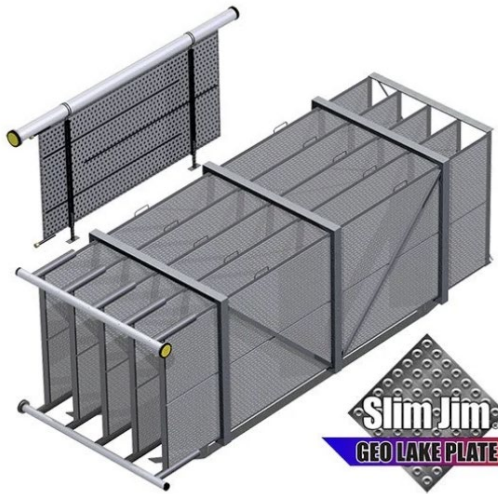
**Stockholm's district heating system**  
Stockholm, the Royal Capital of Sweden, is situated on 14 islands and is considered as one of the most beautiful cities in the world. Its clean sea



The heat pumps (total 420 MW) are used for base load production along with the bio fuel-fired plants (total 200 MW). Oil-fired plants are used in times of high energy demand only.

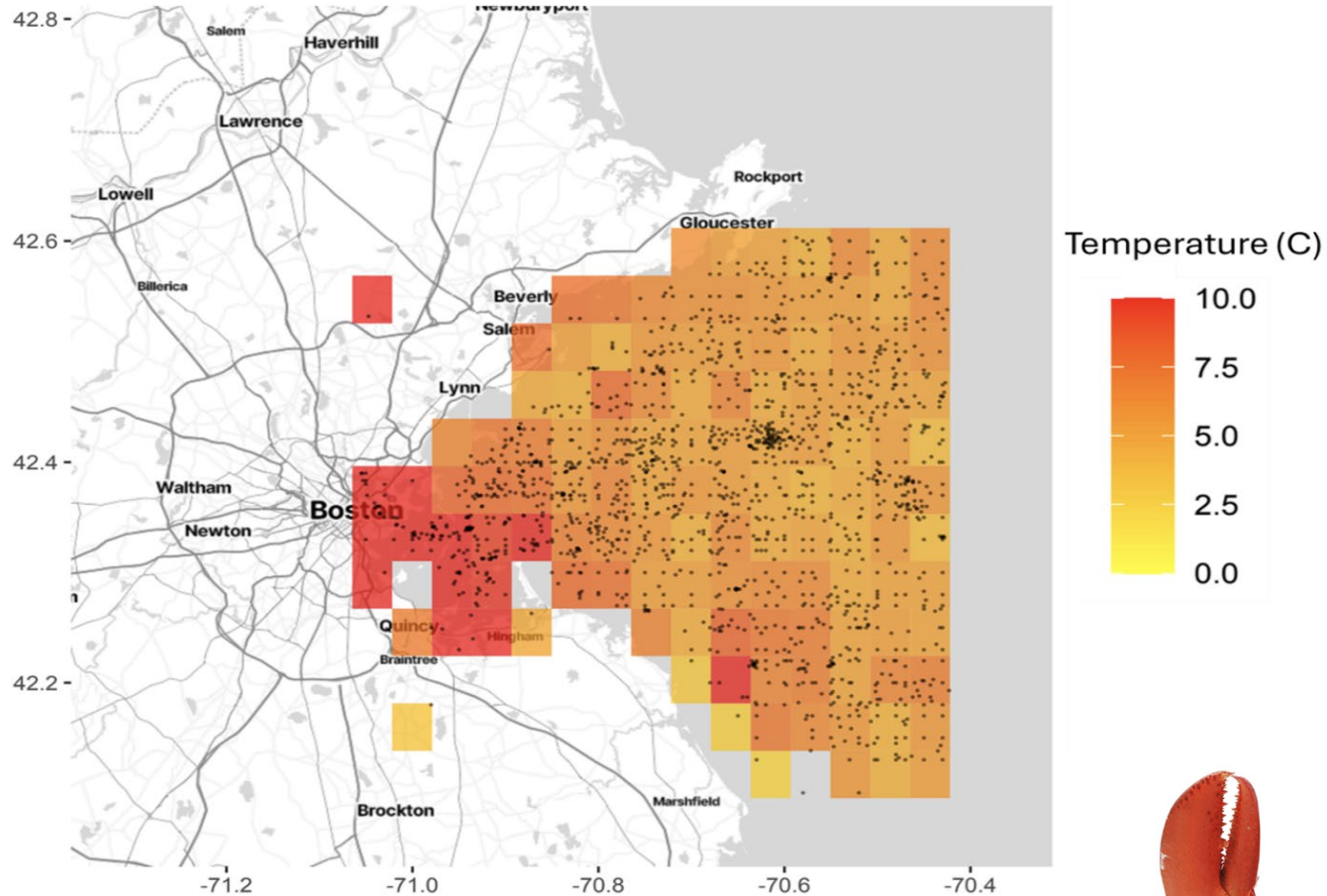
Fortums district heating production system is increasing the use of bio fuels and solar energy sources. In addition, for large heat pumps, hydro-electric power is utilized. All these measures add up to nearly 50% of renewable energy used for the production of district heat.

Heat supply for District Heating		
Plant	Network	Heat
Värtan	Central	2,600 GWh





Average Bottom Temperatures (deg C) 1912-2022



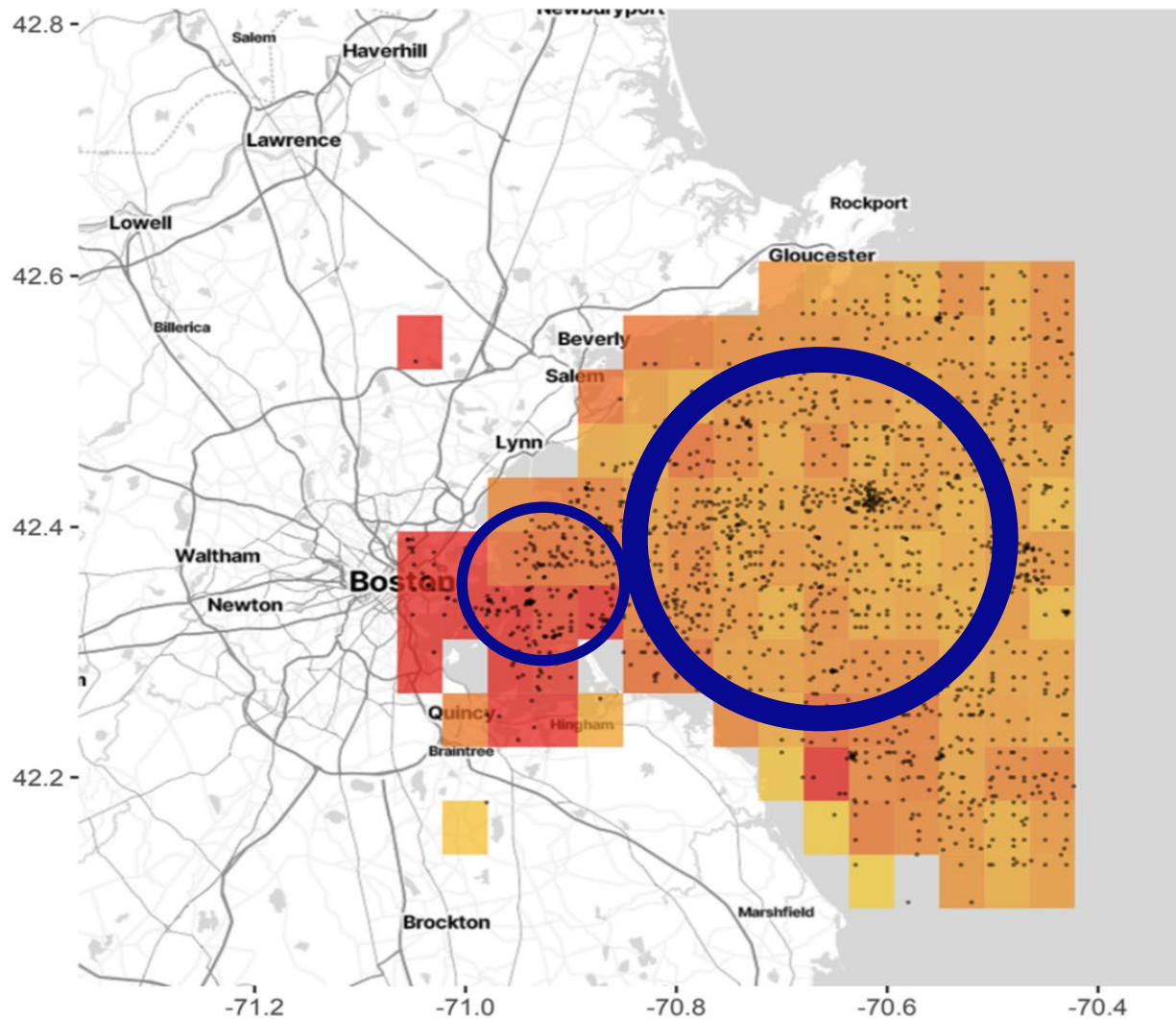
According to NOAA data, Boston Harbor is 3.4 degrees Celsius warmer than in 1912.

That is enough heat for over 1 Million homes annually.

It might even make lobsters think Boston is cool again.



**Average Bottom Temperatures (deg C) 1912-2022**



HEET is proposing that the quantification and mapping of thermal energy resources allows thermal energy planning, which communicates the scale of the opportunity.

The availability of local energy with no price volatility, total stability, and no global security implications... and also no emissions and significant grid benefits... can be unlocked incrementally.





**#ThinkThermalTogether**

**Zeyneb.Magavi@heet.org**



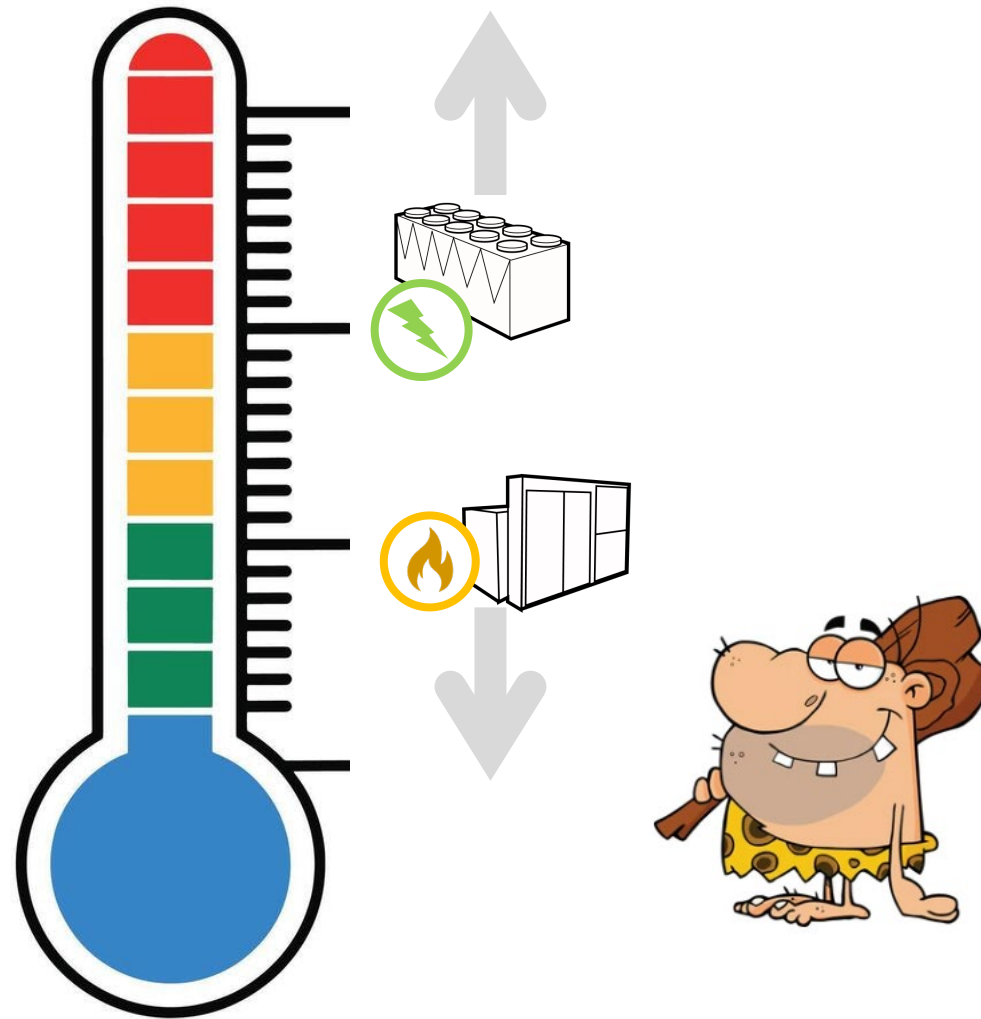
**Want Geo Service?**

HEET licenses  
all materials  
for open sharing  
& adapting  
under  
Creative Commons  
[CC BY-AS 4.0](https://creativecommons.org/licenses/by-as/4.0/)

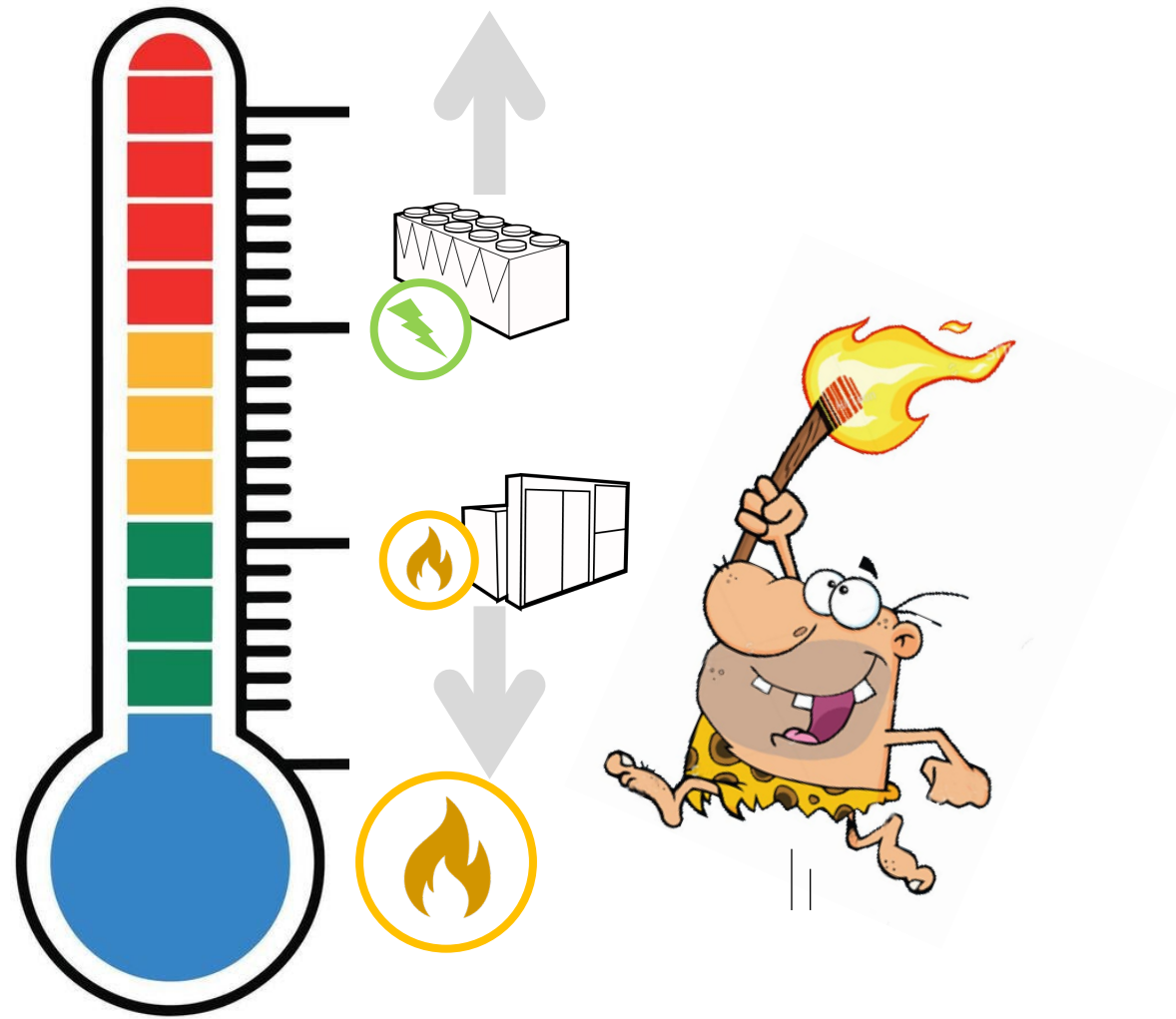


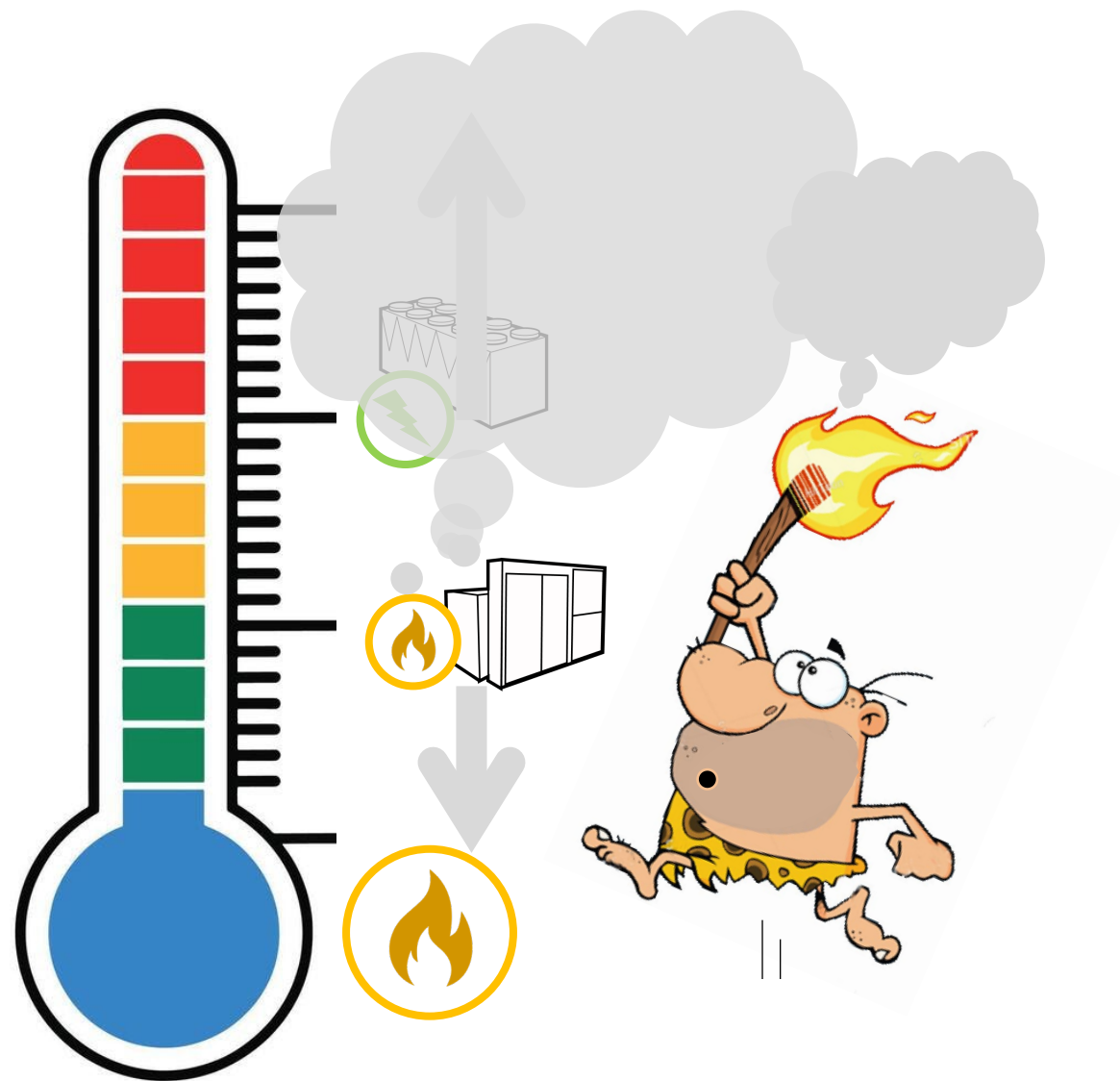
# COLIN SCHLESS, TURNER CONSTRUCTION



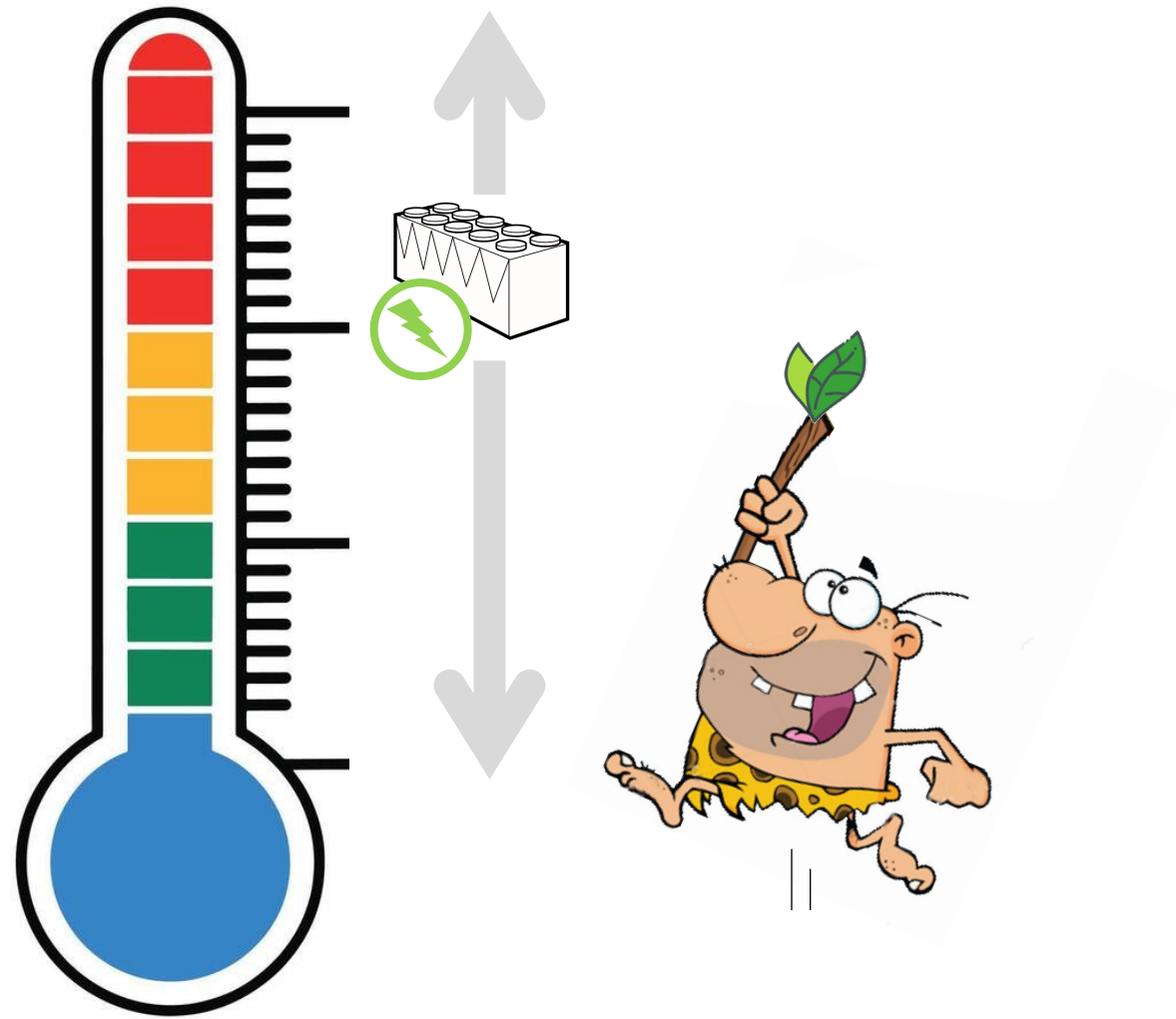


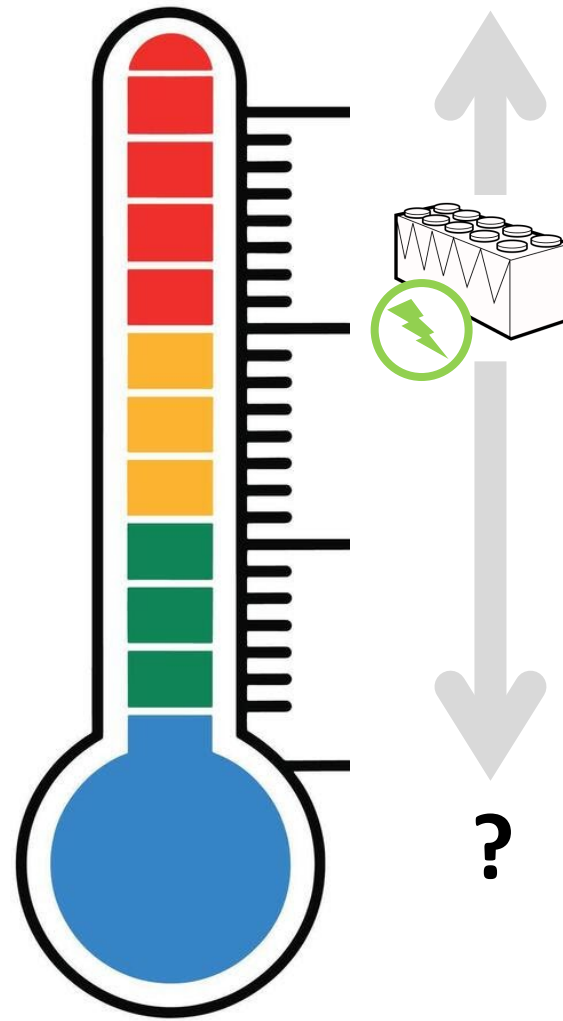




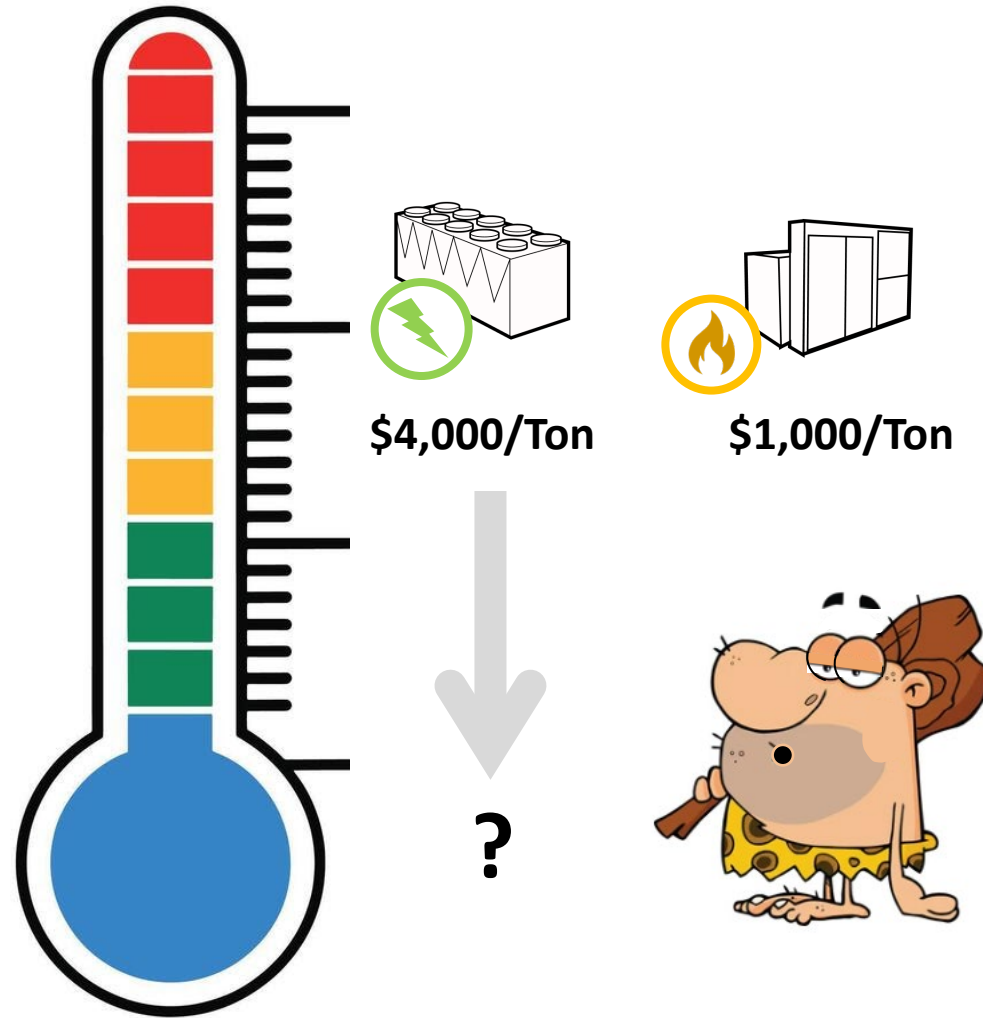


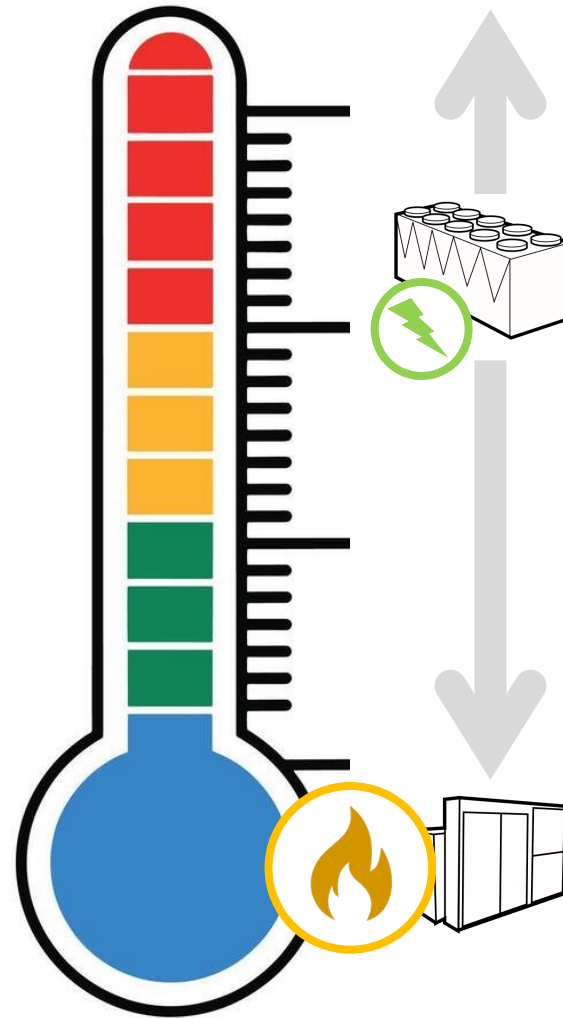












## Hybrid Electrification





# 225 CMR

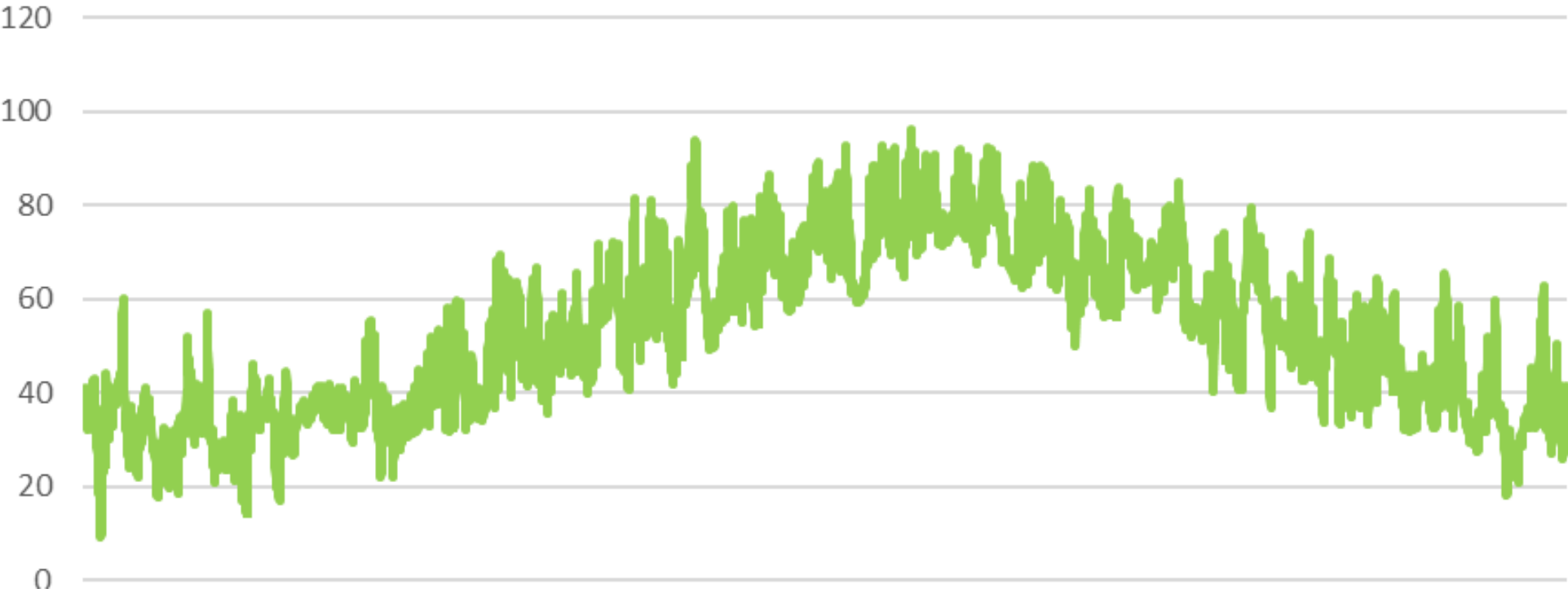
**C401.4** *Add Section as follows:*

**C401.4 Building electrification.** Building projects which utilize Section C407.2.1 shall conform with C401.4.1. Building projects which utilize Section C402.1.5.2 shall conform with C401.4.2 except for buildings using the Relative Performance pathway because average ventilation at full occupancy is greater than 0.5 cfm/sf which shall comply with C401.4.1 rather than C401.4.2. Building projects which utilize Section CC104.1, Part 1 shall conform with C401.4.3.

**C401.4.1 Partial space heating electrification.** Electric air source, *exhaust source*, or ground source heat pump systems shall supply 25% of the building's peak space heating and ventilation air heating load at the ASHRAE 99.6% winter climatic design condition. Heat pumps used for space and ventilation air heating shall comply with C401.4.4.

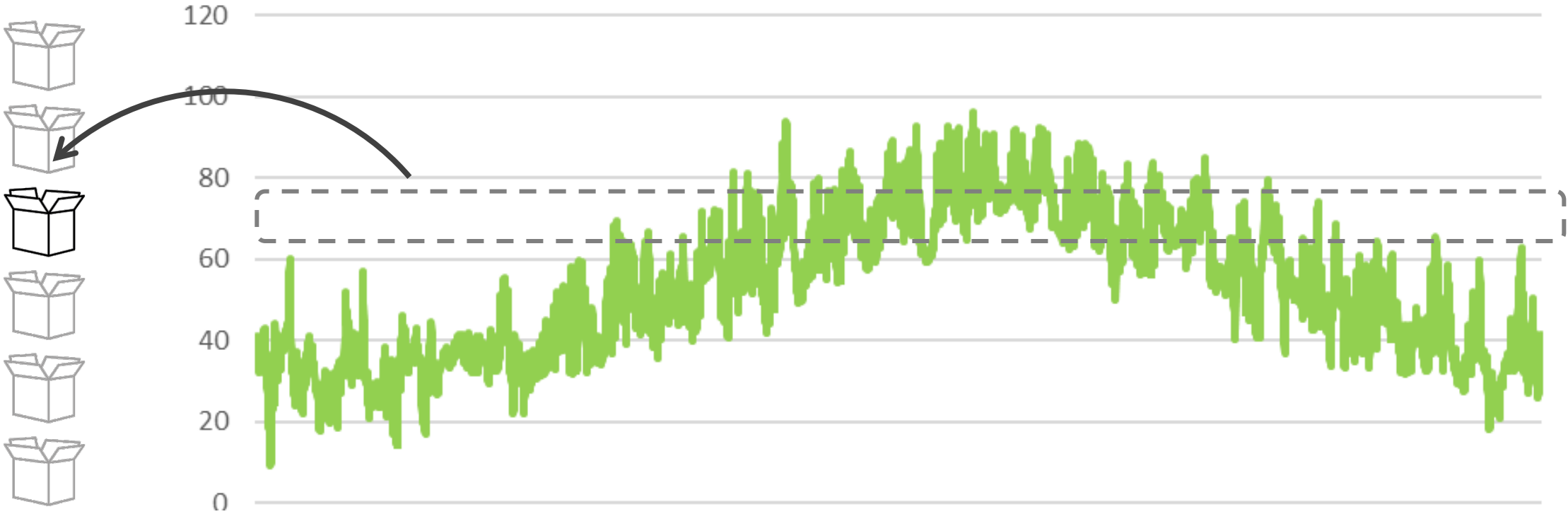
**C401.4.1.1 Heat pump primary operation.** The heat pumps shall be controlled to prioritize their primary operation, prior to operation of supplemental fossil-fuel equipment, during non-emergency conditions.

Dry Bulb Temperature (°F)

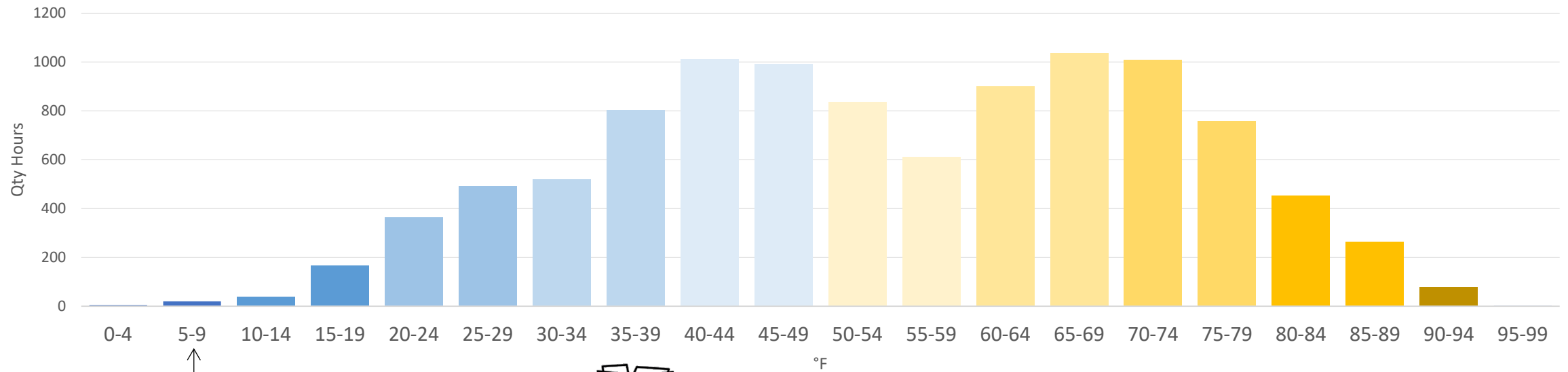




Dry Bulb Temperature (°F)

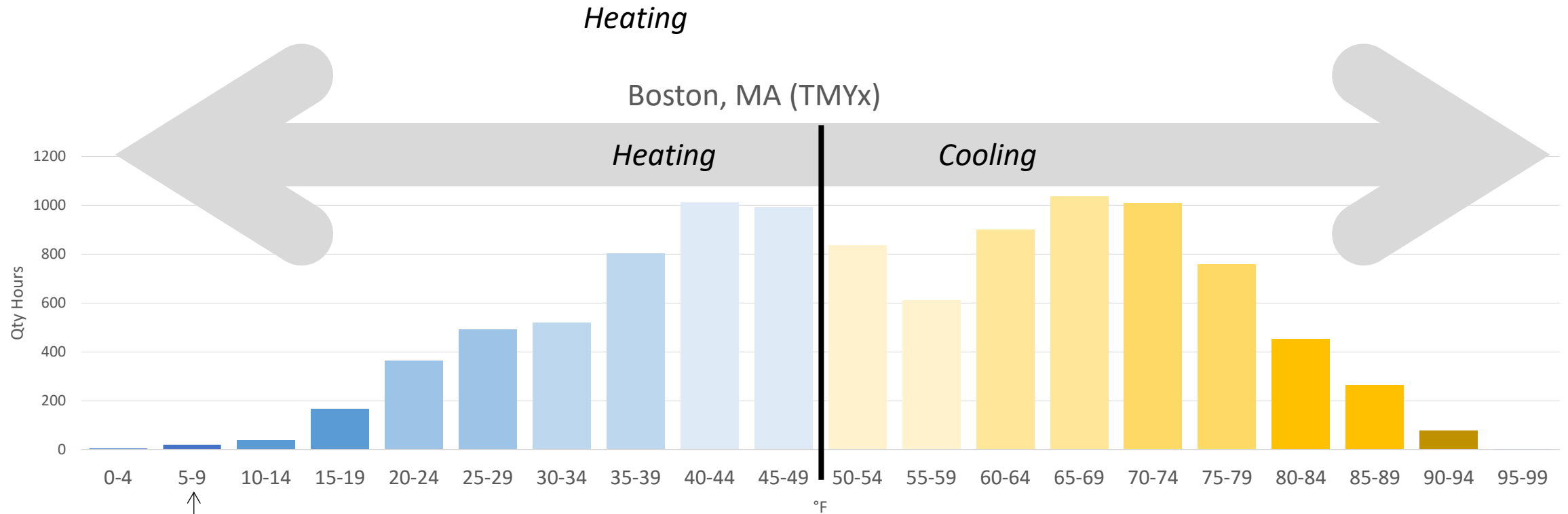


## Boston, MA (TMYx)



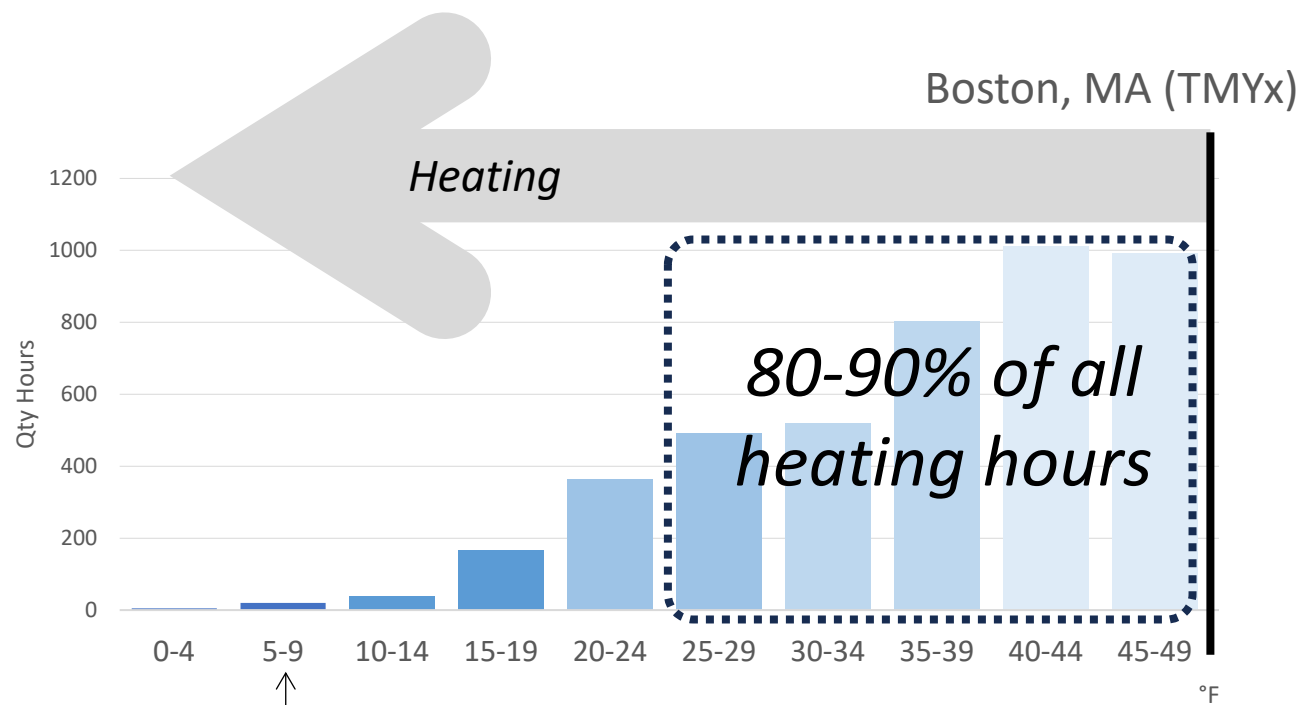
ASHRAE 99.6% Design Temp  
= 8.4°F



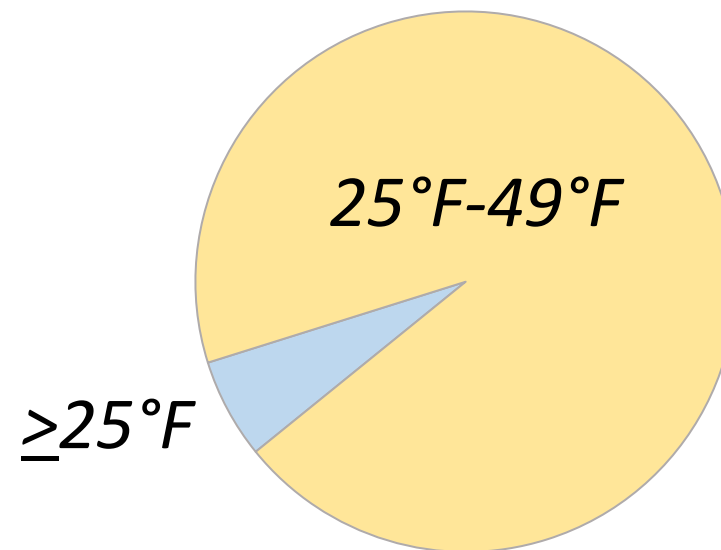


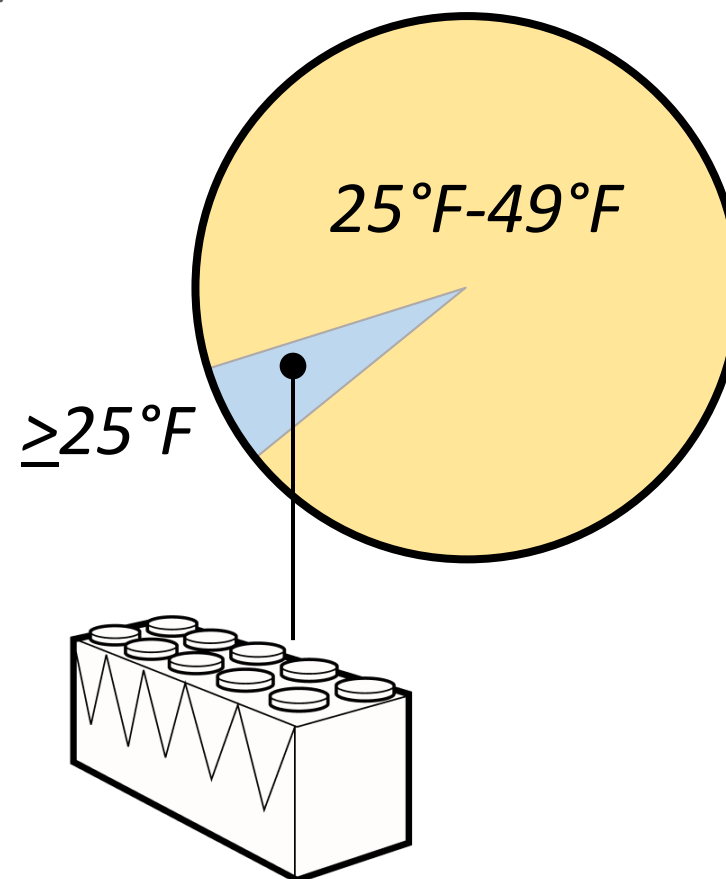
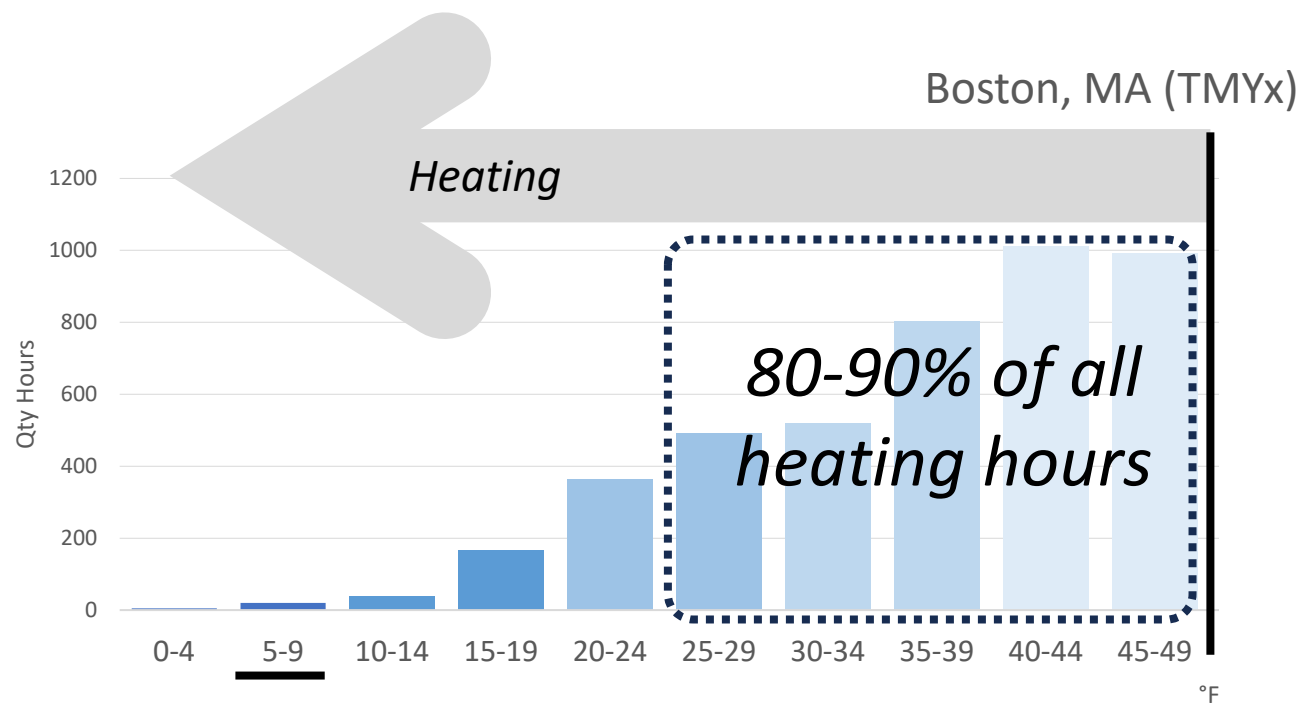
ASHRAE 99.6% Design Temp  
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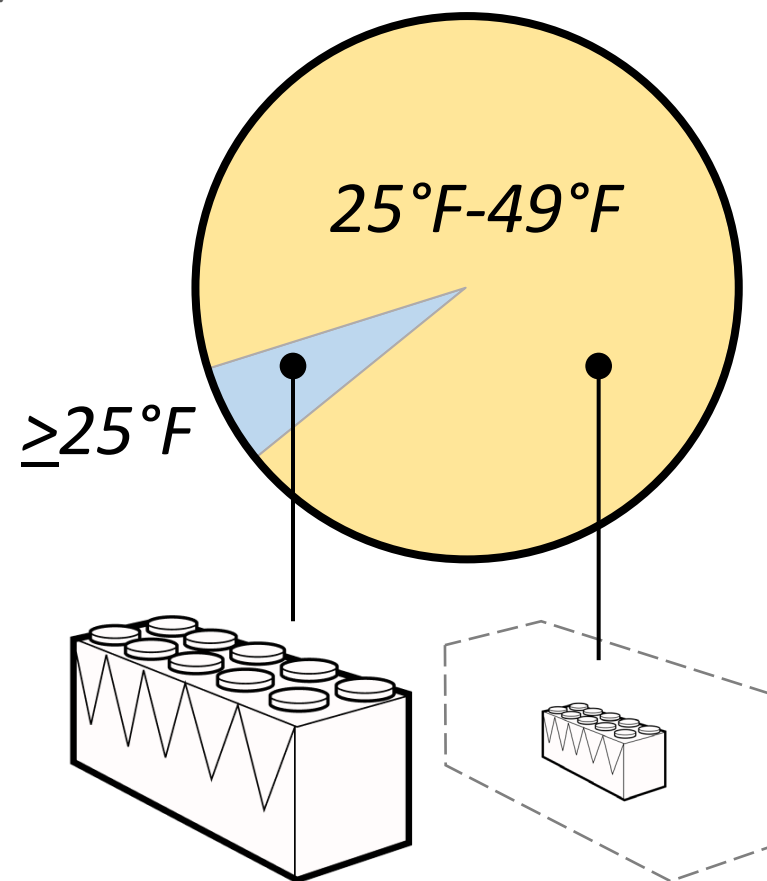
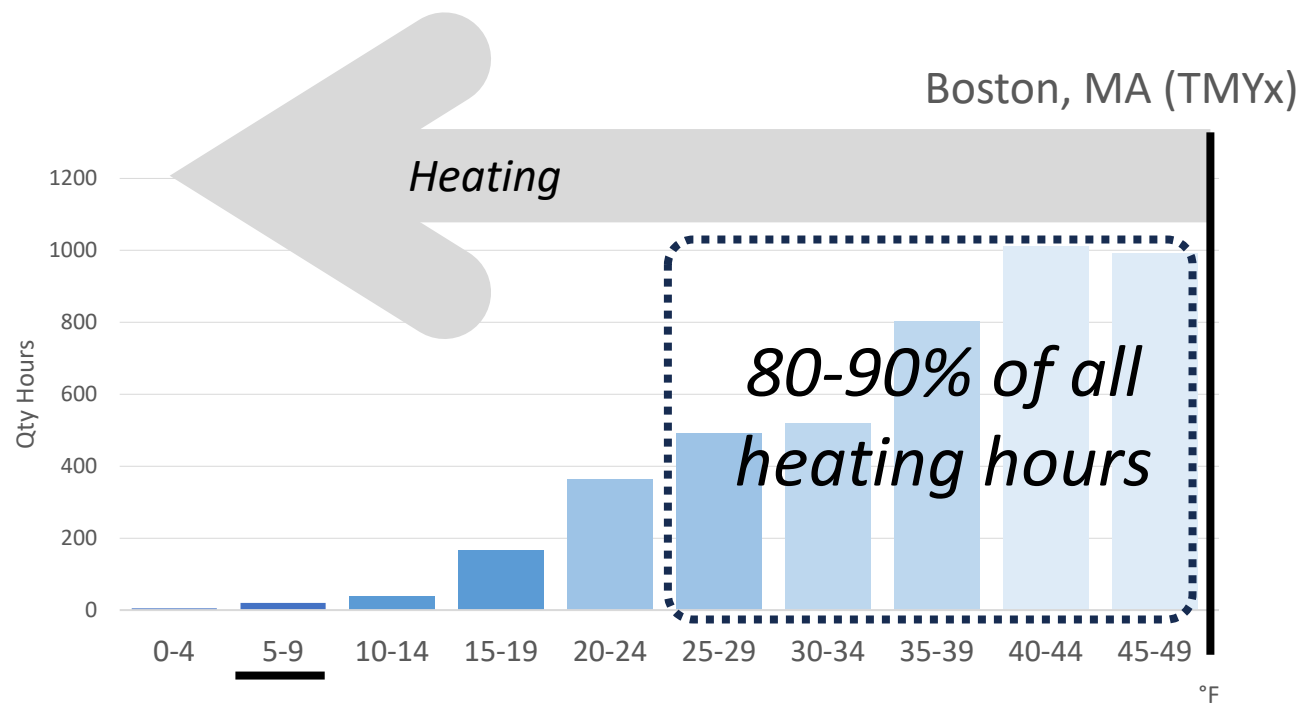




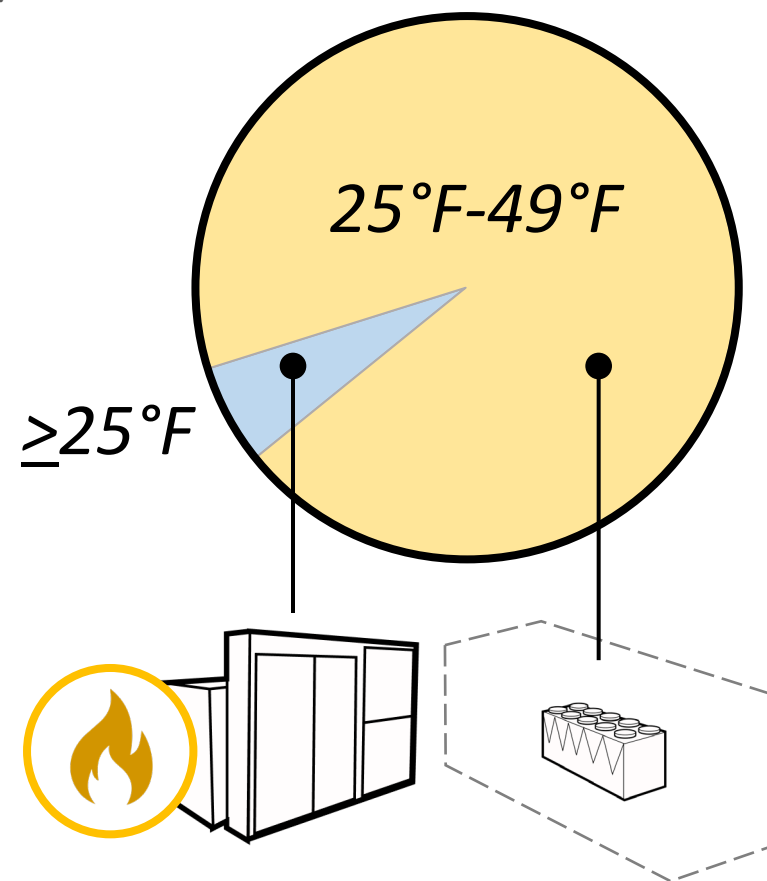
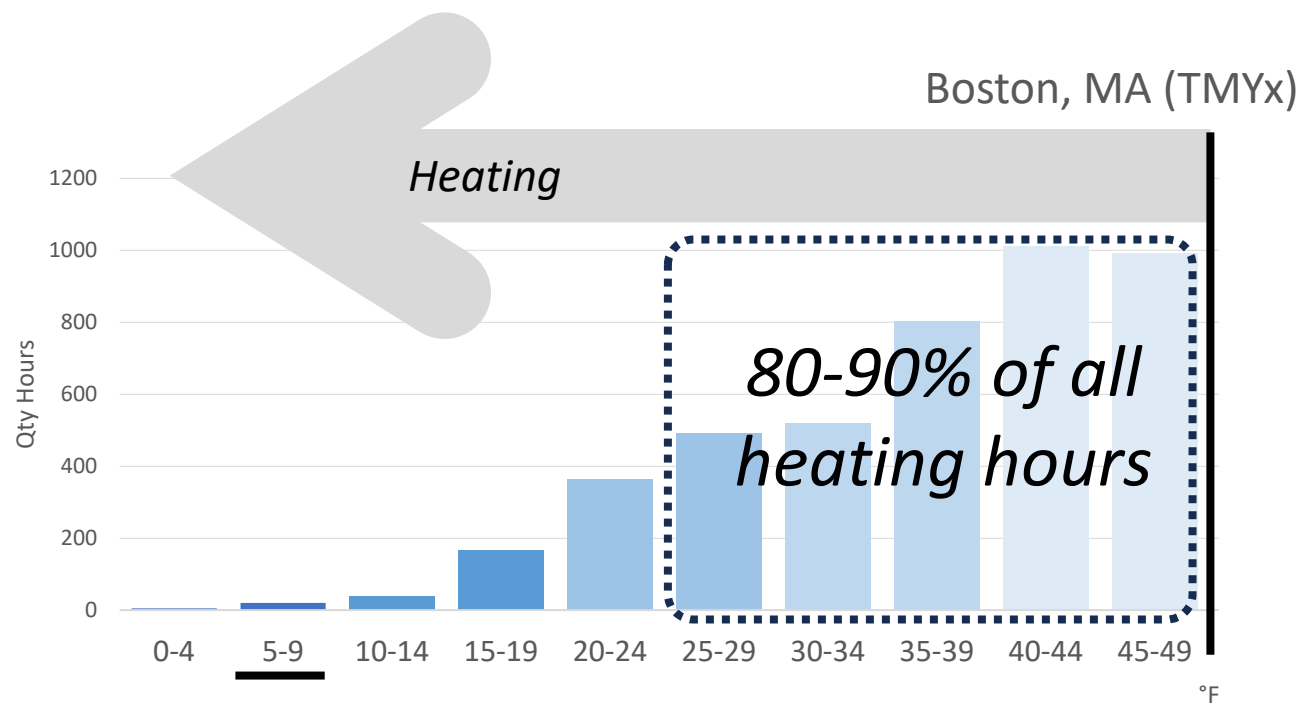
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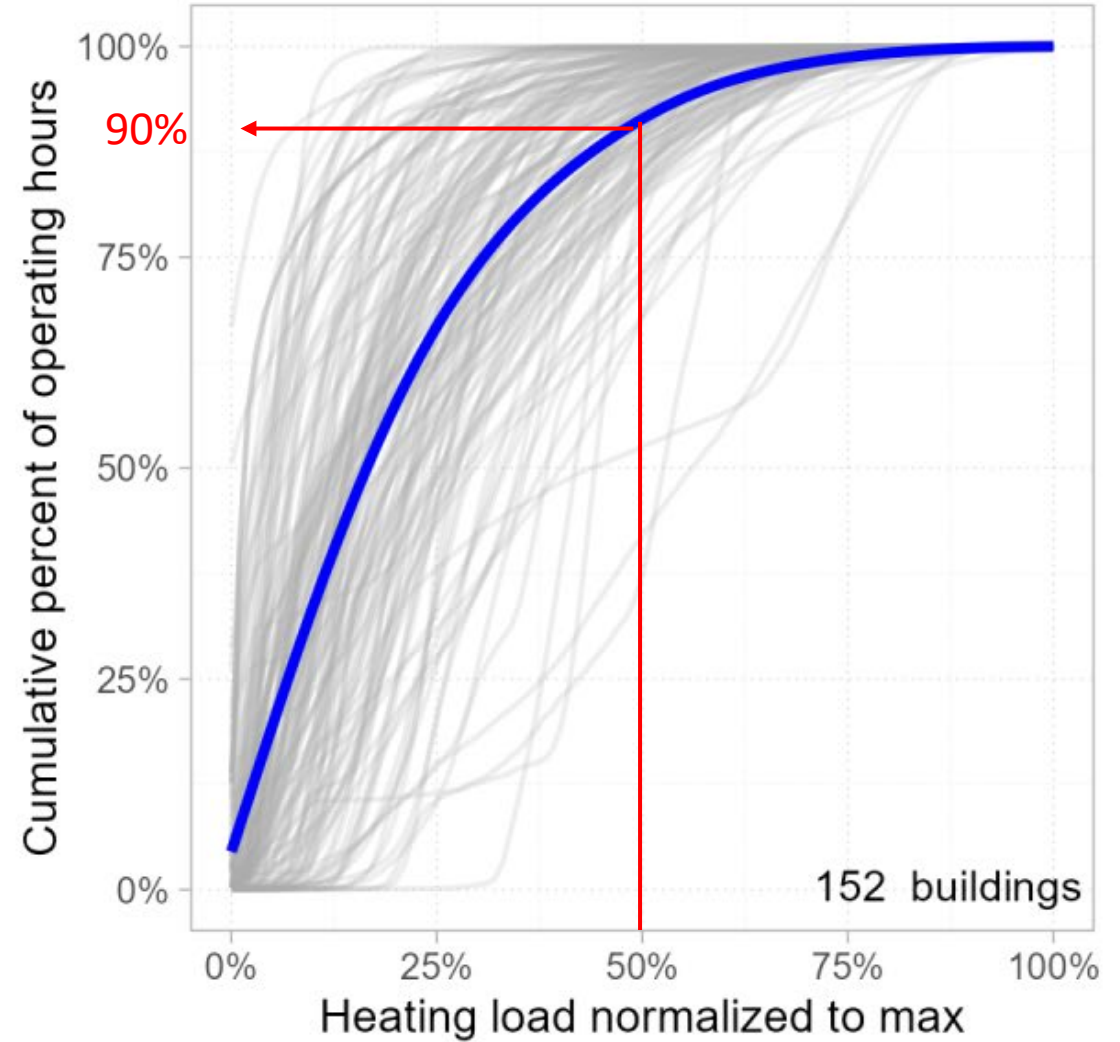
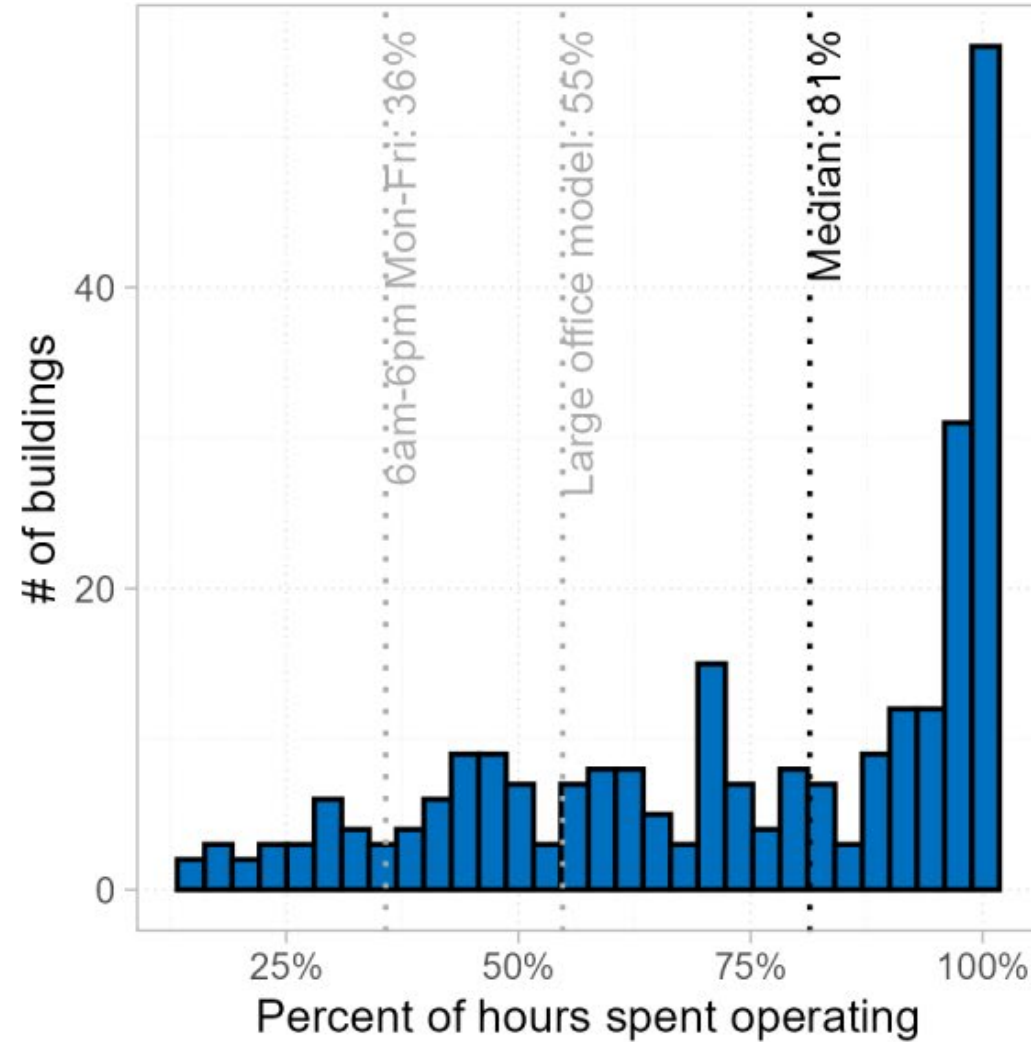




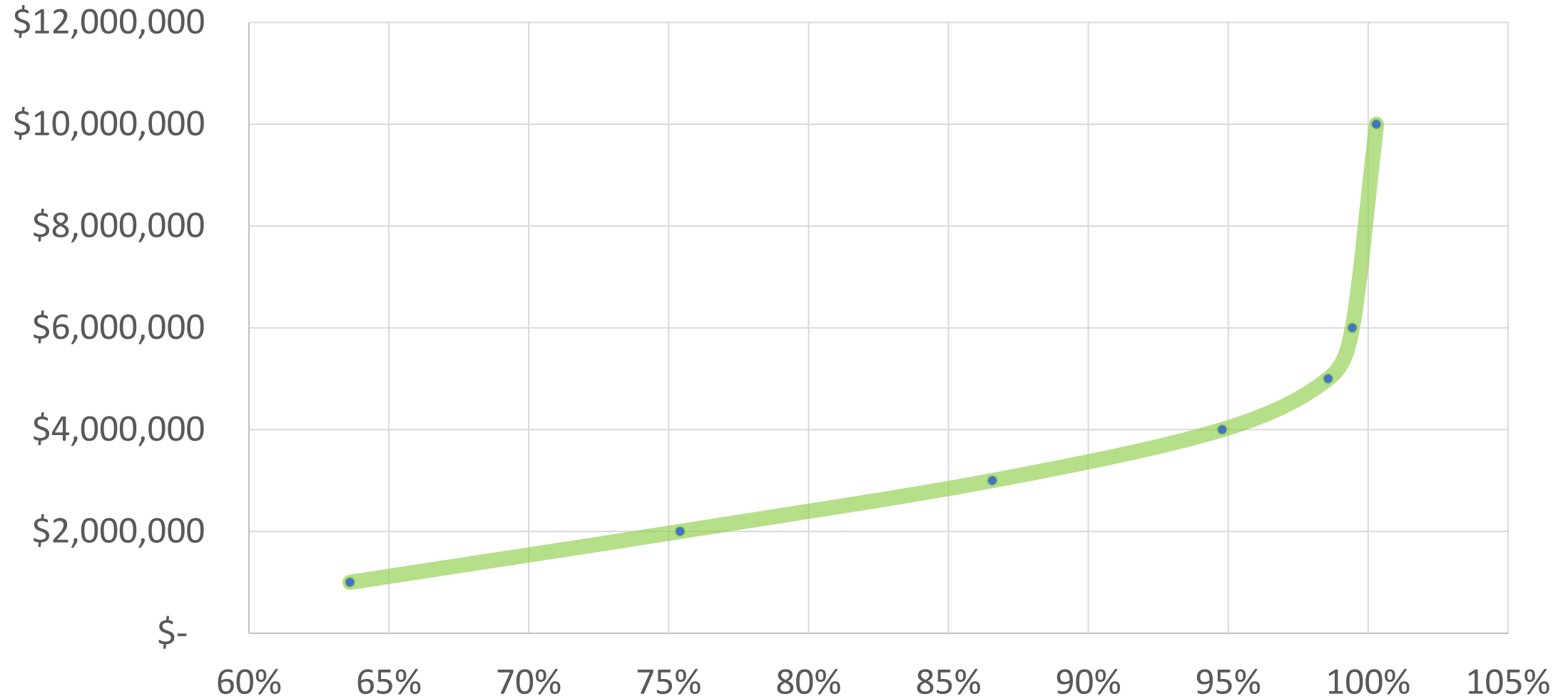




## Measured data from hydronic heating systems in 259 commercial buildings

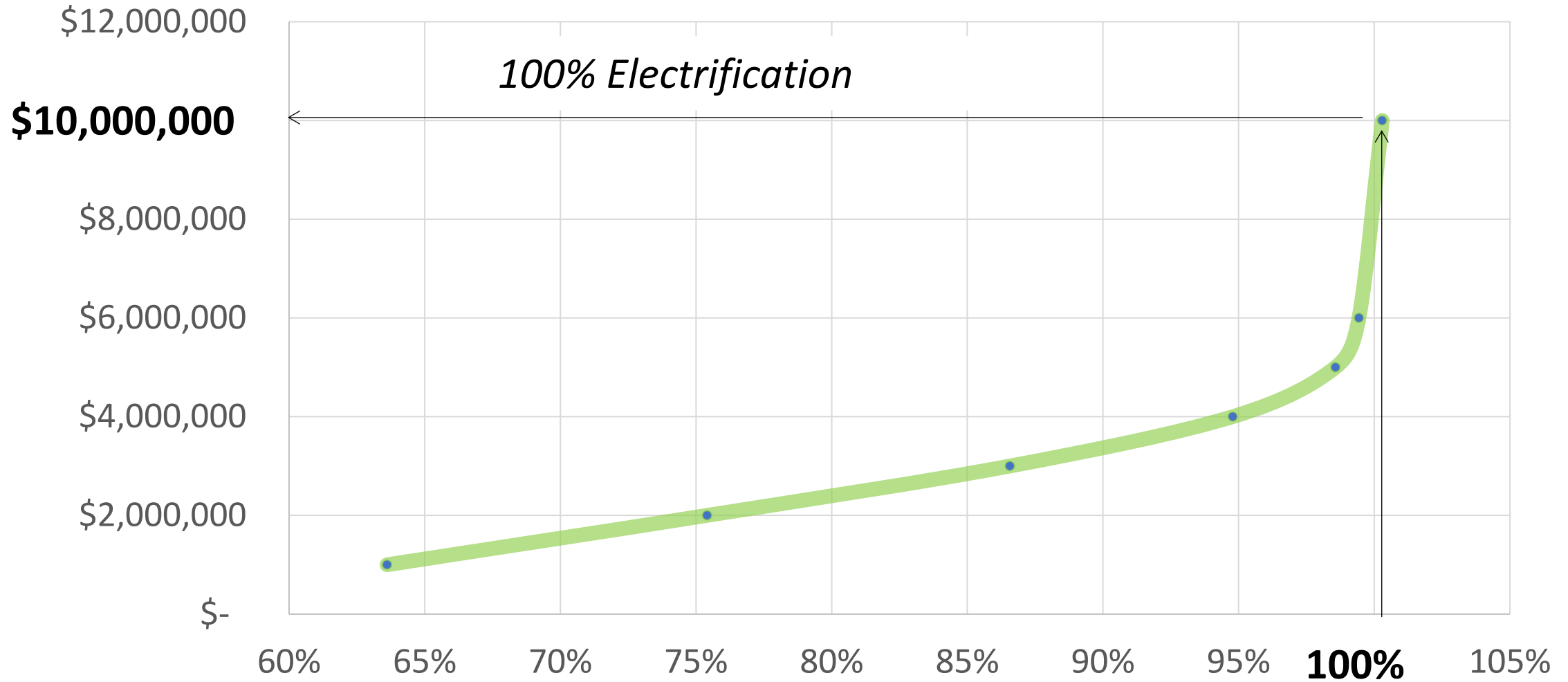


## Heat Pump Cost vs. % Emission Reduction

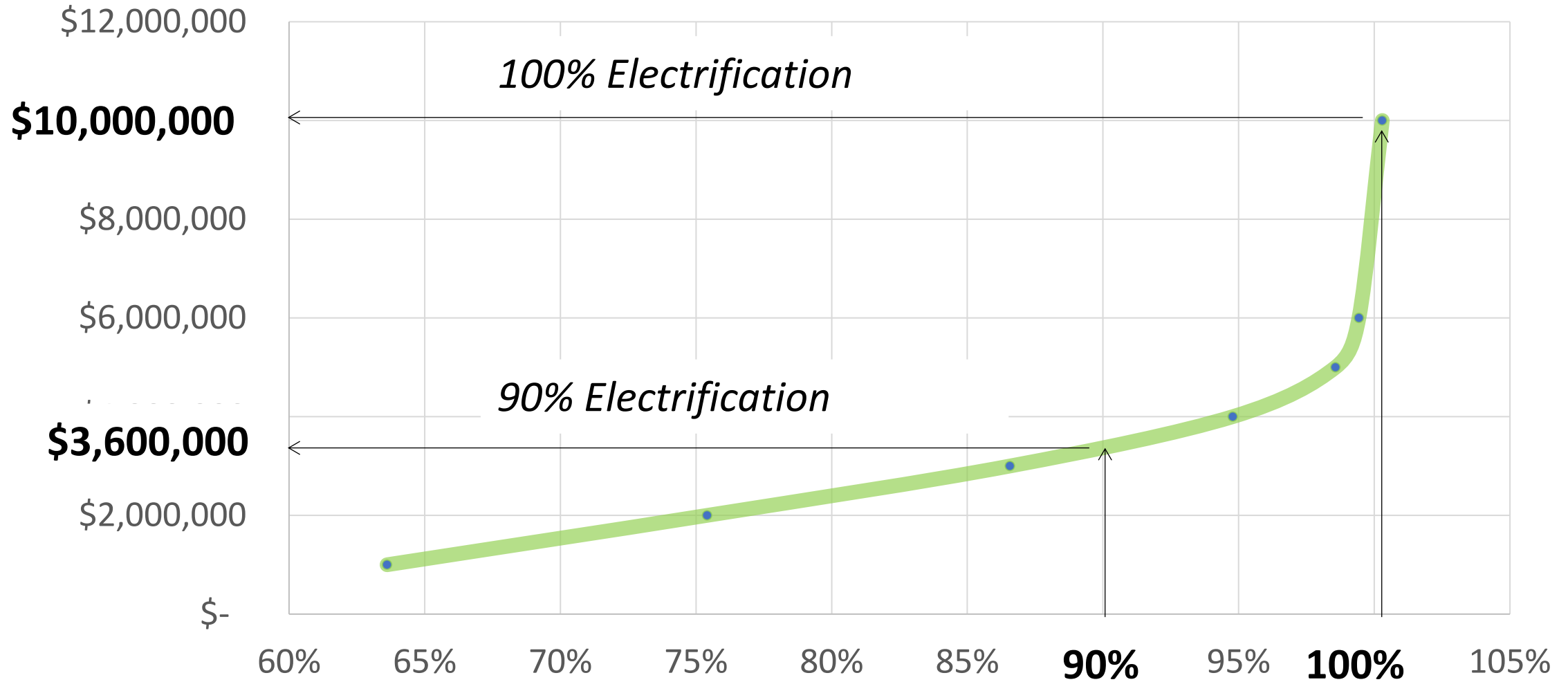




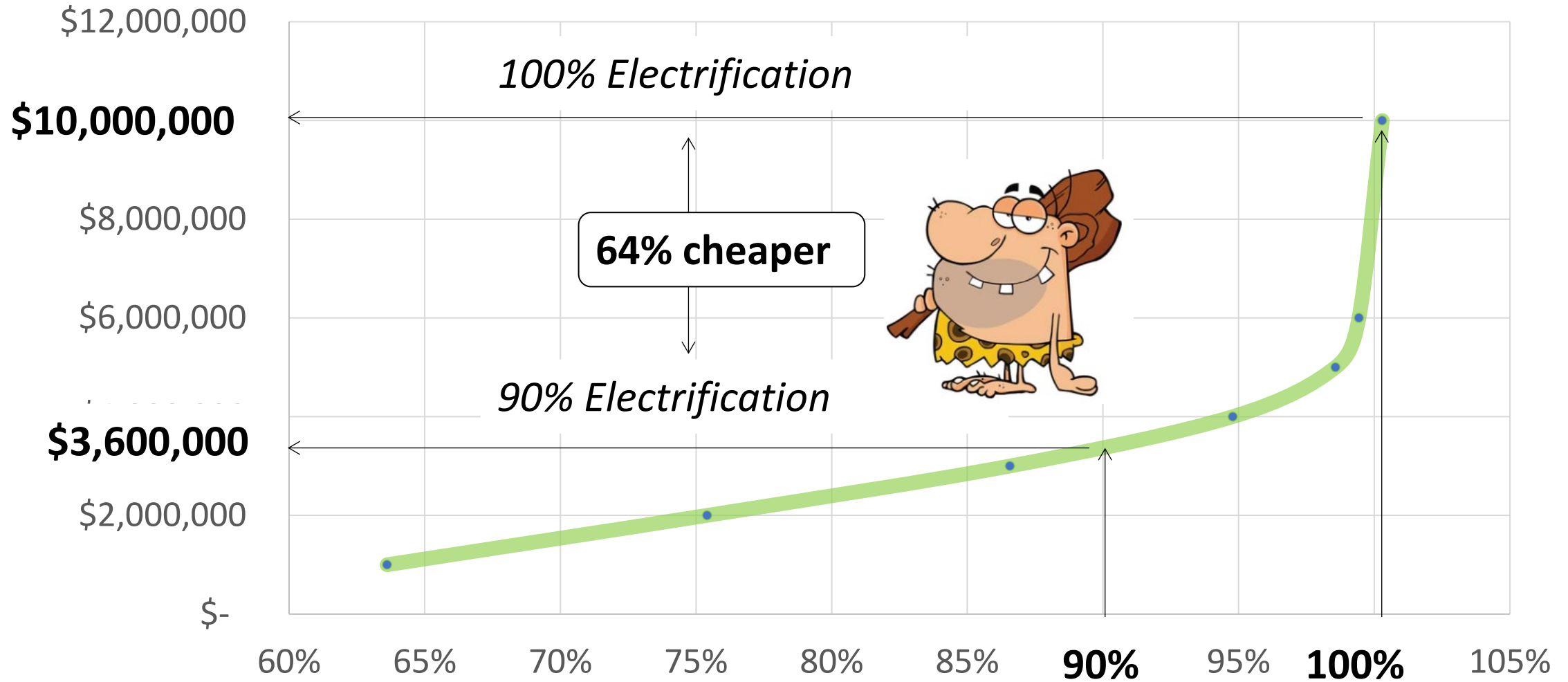
## Heat Pump Cost vs. % Emission Reduction



## Heat Pump Cost vs. % Emission Reduction



# Heat Pump Cost vs. % Emission Reduction







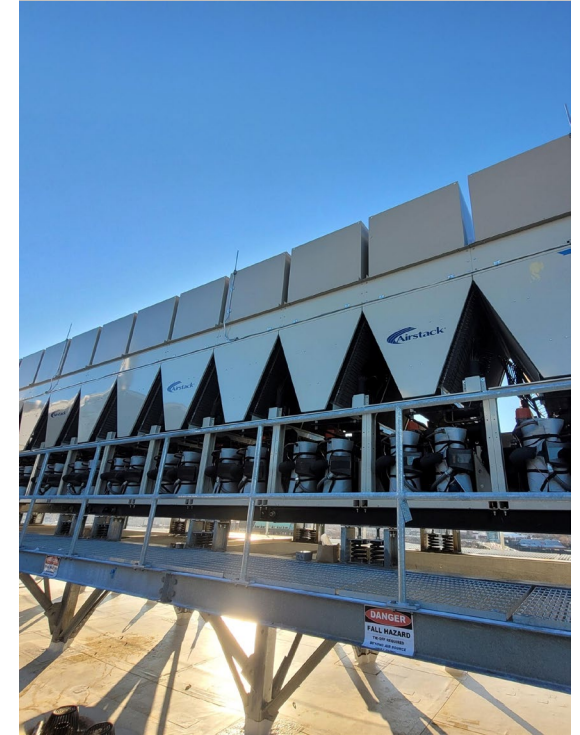
MGH Ragon  
323,000 gsf



Comm Pier  
705,000 gsf



L5  
707,000 gsf



Harvard ERC  
440,000 gsf

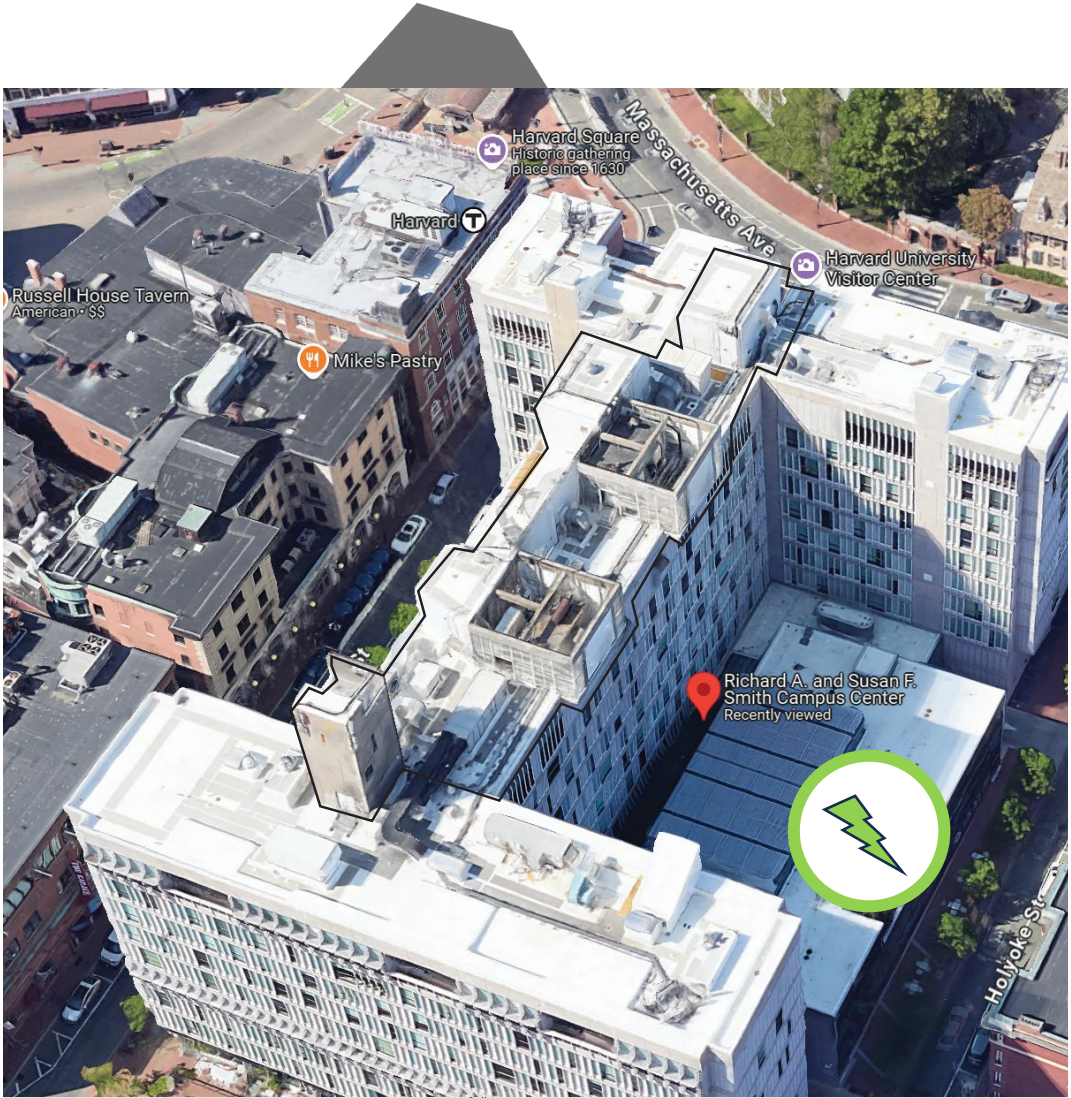




## Program

360,000 GSF Classroom + Admin Building  
New England





## Decarb Project Historical Cost

US Market ▾ Program ▾ Climate Zone ▾ Building GSF (Range) ▾ Age of Building ▾ Primary Heating... ▾ More

Project Count  
152

Overall Project GSF  
27,986,000

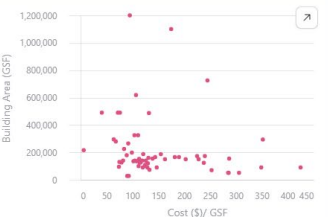
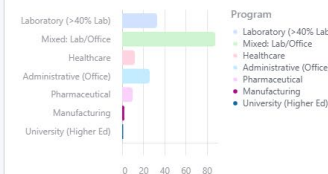
Min \$/GSF  
6

Avg \$/GSF  
117

Max \$/GSF  
425

Standard Deviation  
63

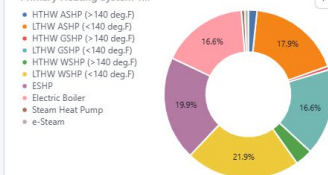
### Project Quantity by Program



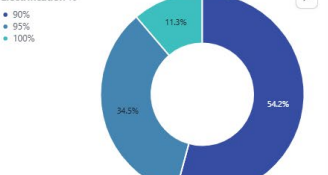
### Building Cost Trends



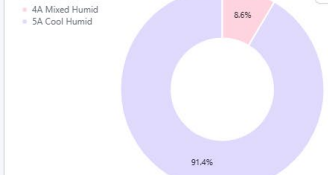
### Primary Heating System T...



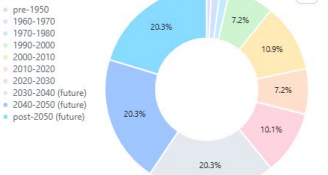
### Electrification %



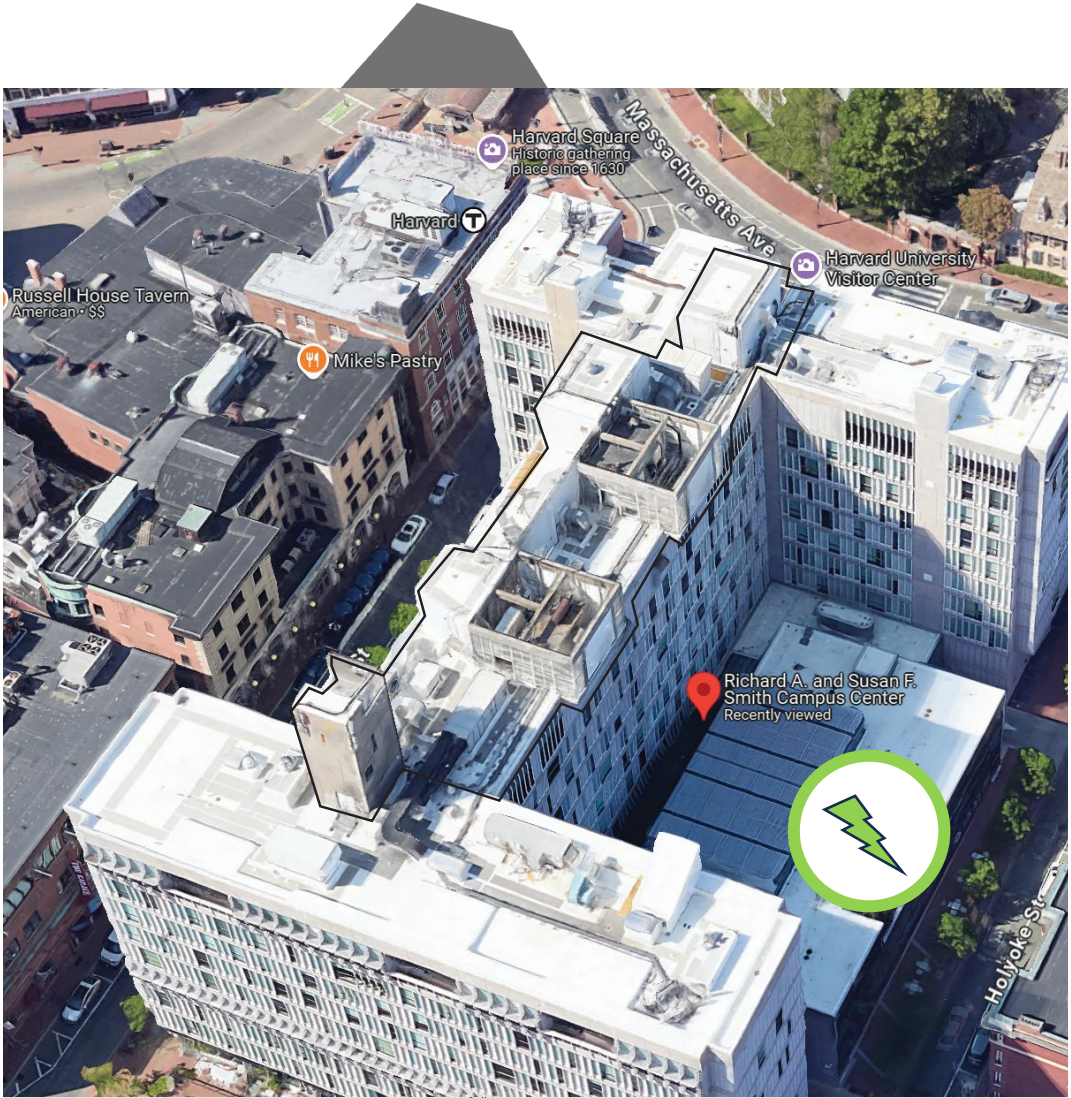
### Climate Zone



### Age of Building







## Decarb Project Historical Cost

US Market Program Climate Zone Building GSF (Range) Age of Building Primary Heating... More

Project Count  
152

Overall Project GSF  
27,986,000

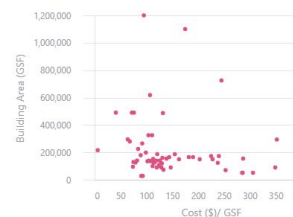
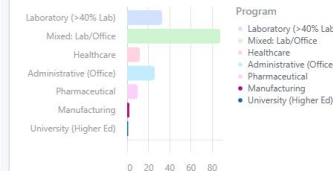
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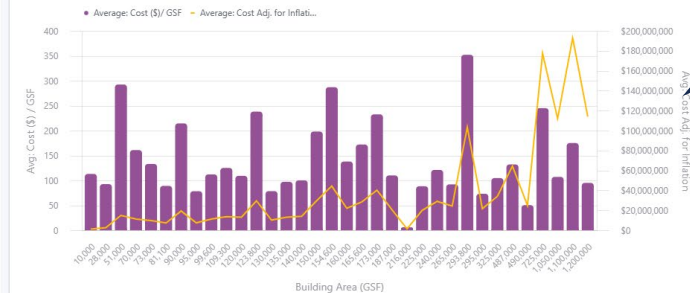
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425

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63

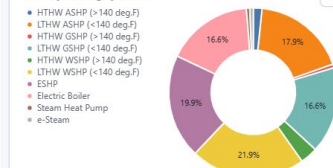
### Project Quantity by Program



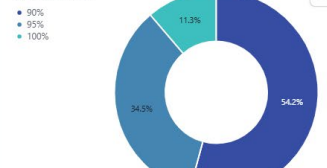
### Building Cost Trends



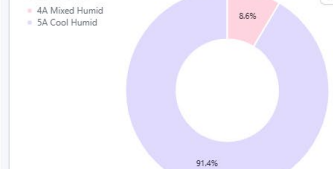
### Primary Heating System T...



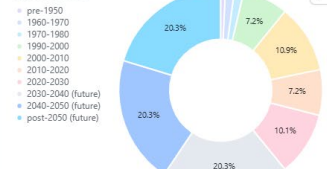
### Electrification %



### Climate Zone



### Age of Building



Decarbonization of  
Classroom + Admin Building  
360,000 GSF

**\$40/SF = \$14,400,000**

**Turner**





## Scope of Work

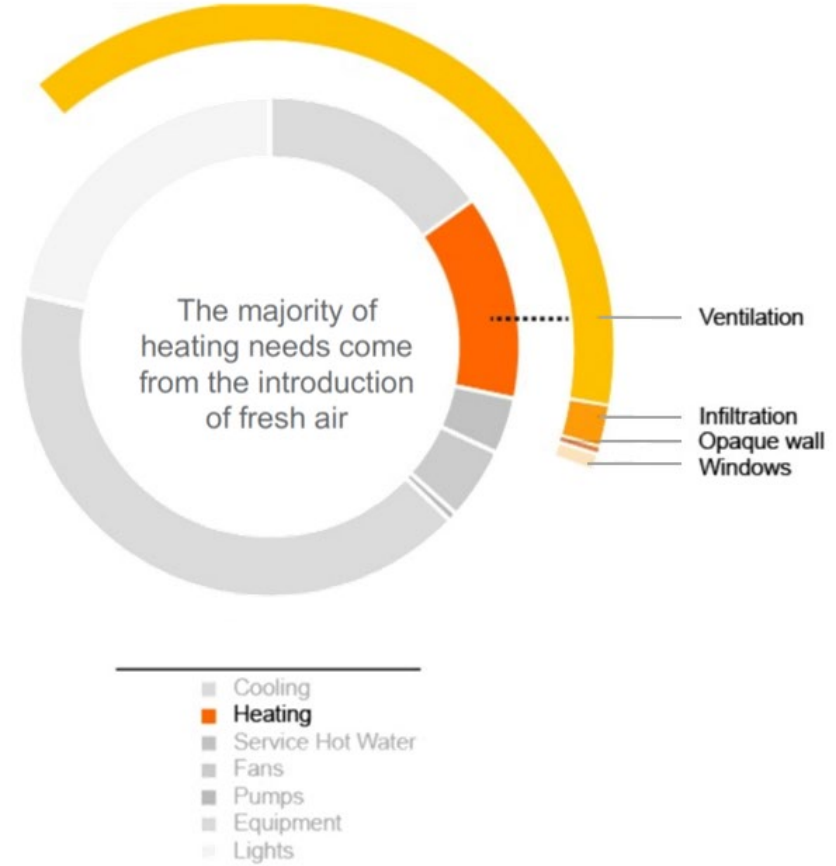
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360,000 GSF Classroom + Admin Building

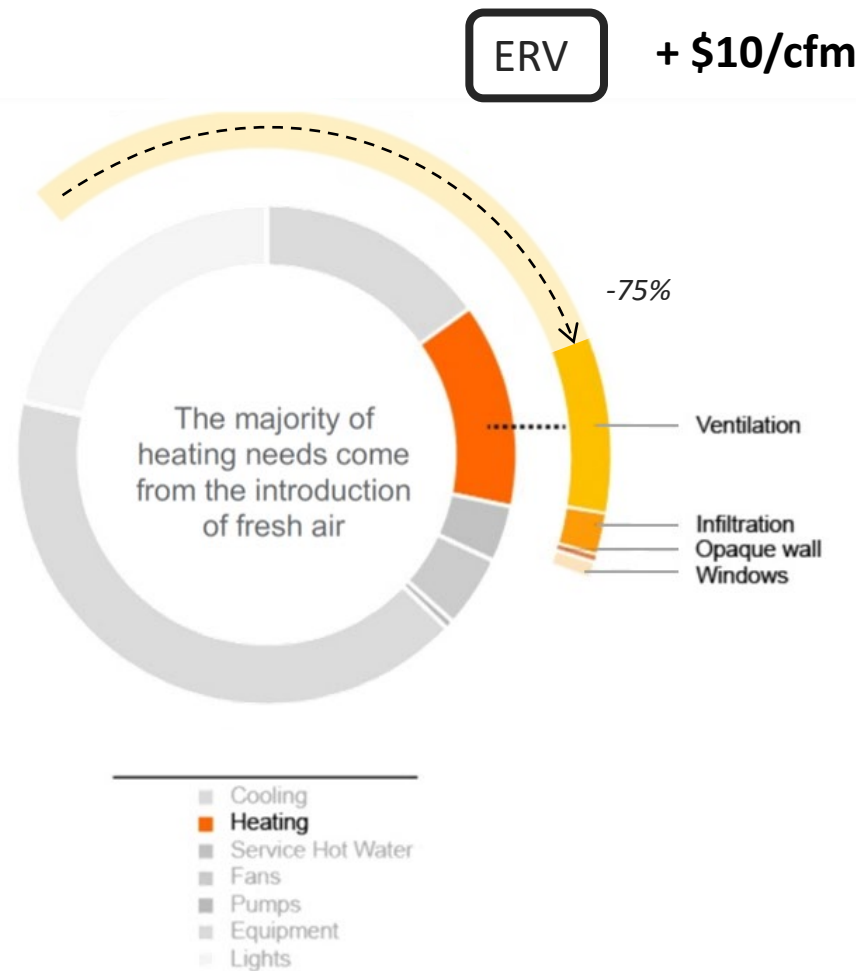
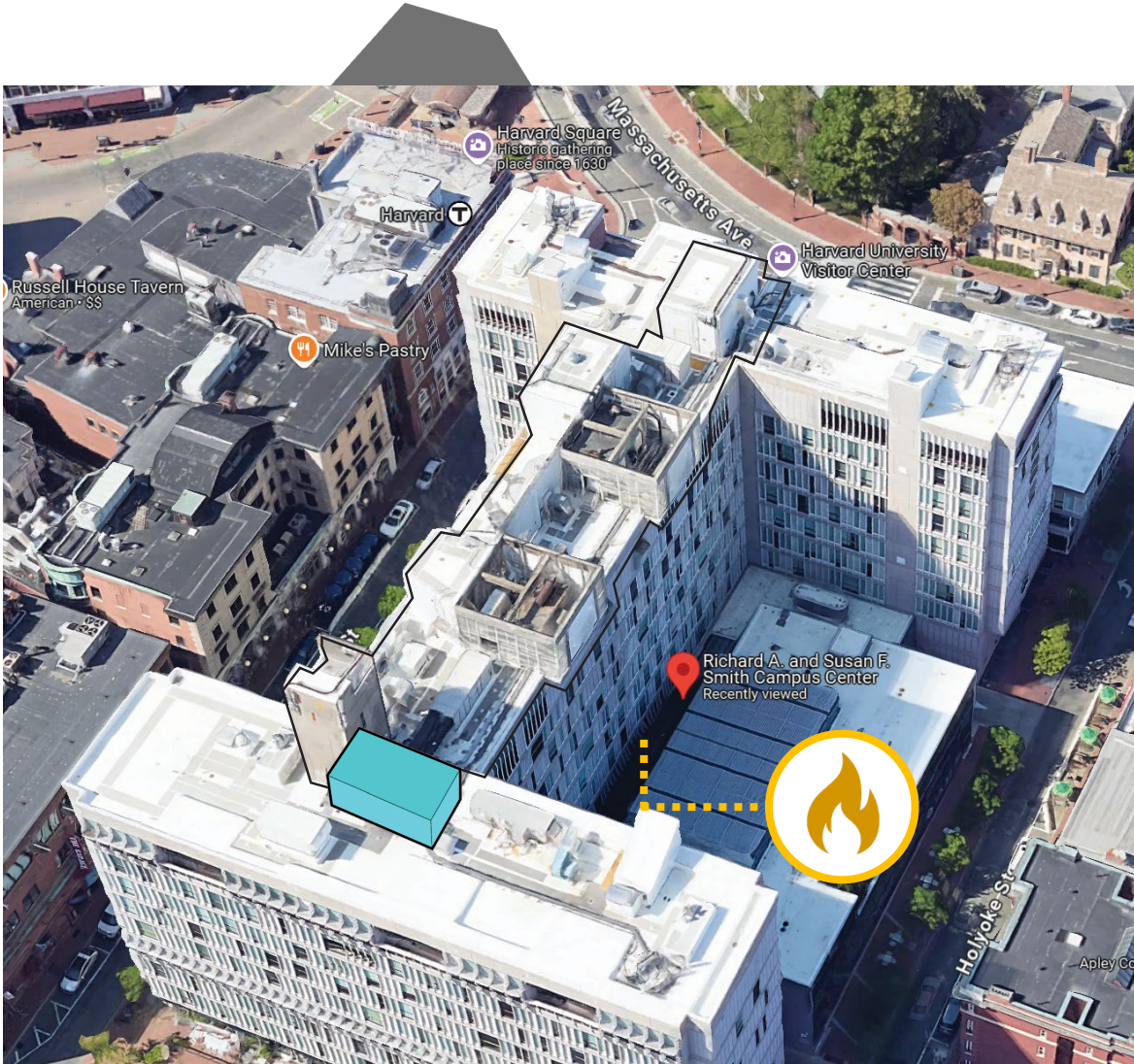
- New AHUs
- New Generator

• \$44/cfm = \$860,000

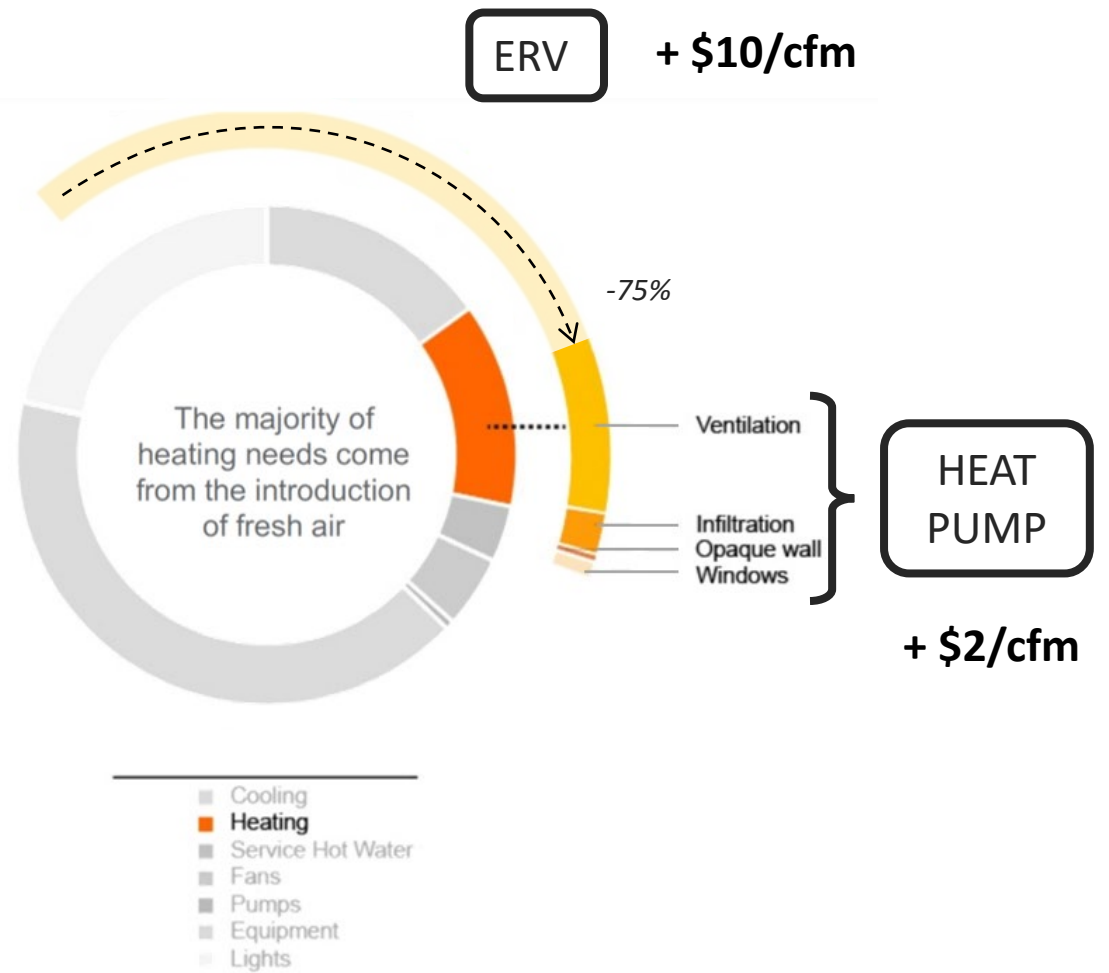
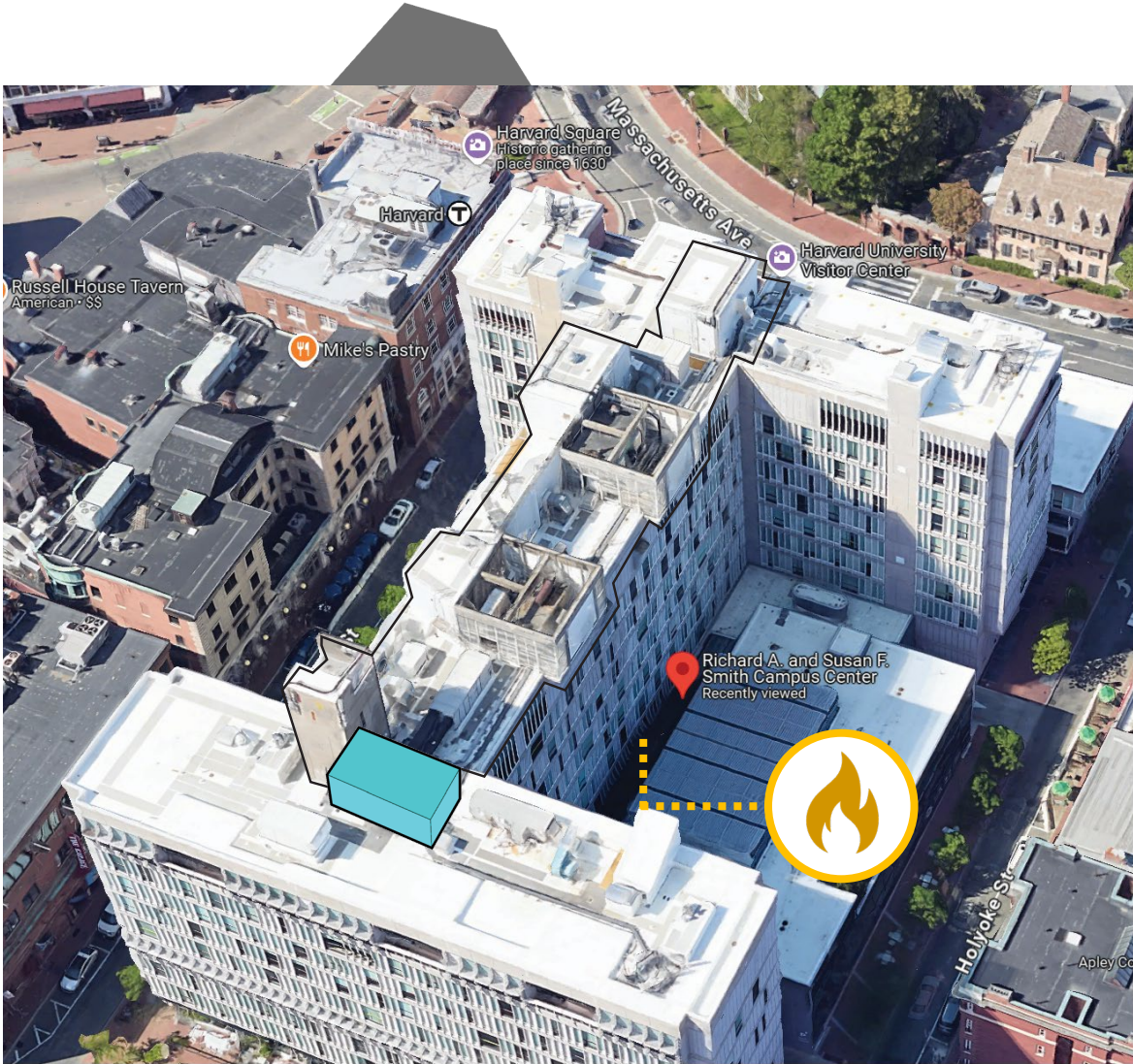
















## DECARB AIR-HANDLING UNIT REPLACEMENT

**\$44/CFM** (\$860,000)

+

**\$10/CFM** (\$200,000 – ERV)

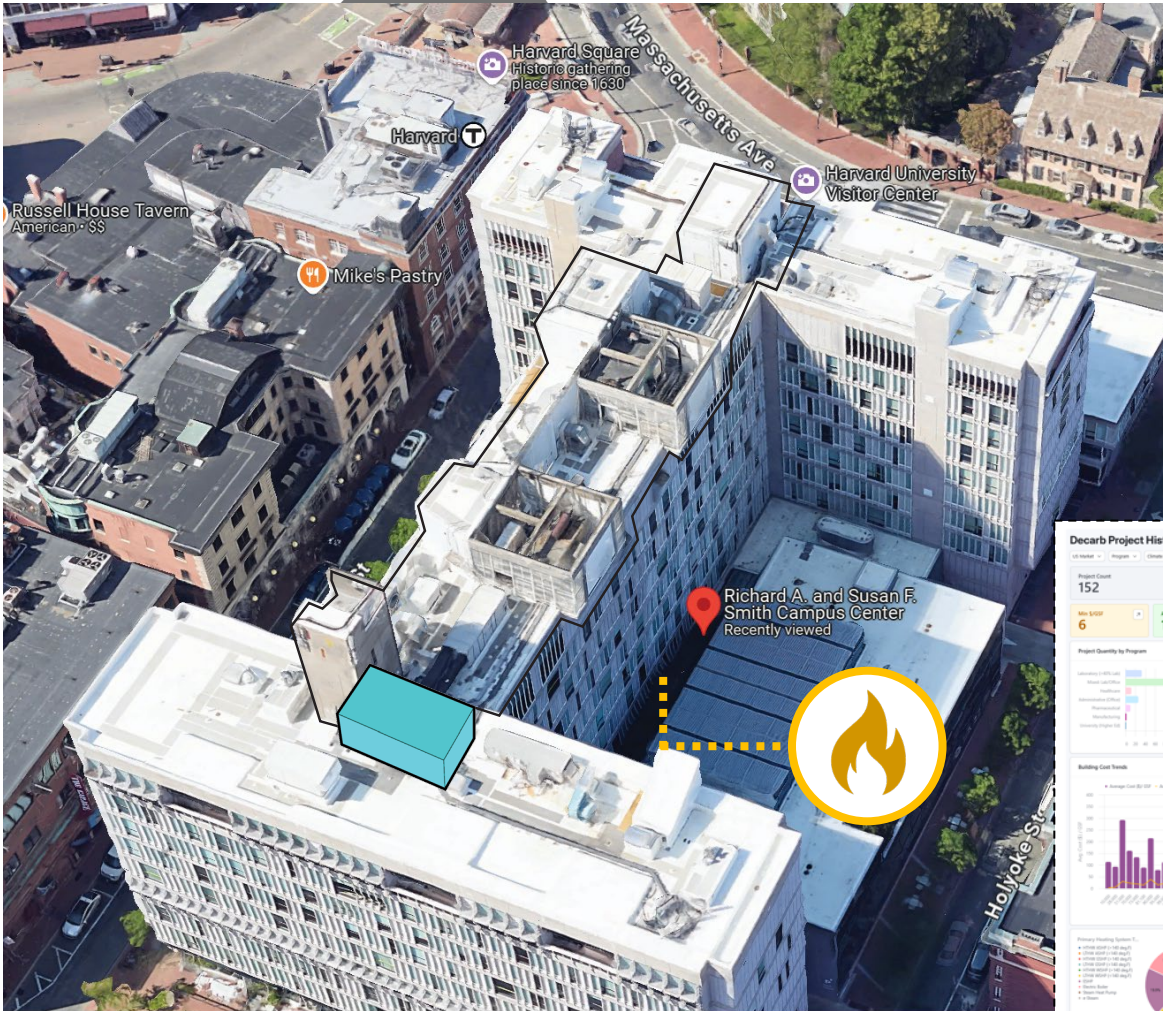
**\$2/CFM** (\$40,000 - REMOTE CONDENSING UNITS)

**\$56/CFM** (27% *EQUIPMENT COST PREMIUM*)

**\$10/CFM+\$2/CFM = \$12 /cfm premium)**

**\$240,000 add**





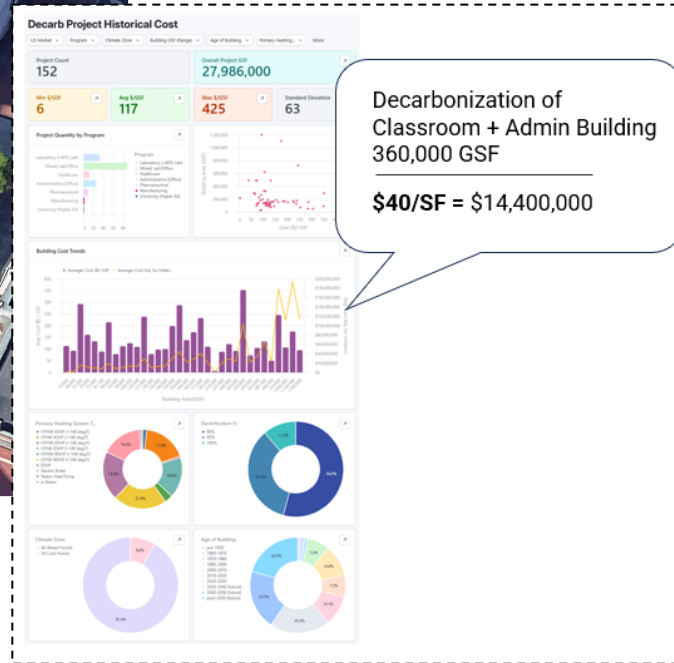
## DECARB AIR-HANDLING UNIT REPLACEMENT

VS.

**\$240,000** (\$0.66/sf decarb premium)

**\$14,400,000** (\$40/sf)

**98% COST REDUCTION**



Decarbonization of  
Classroom + Admin Building  
360,000 GSF  
\$40/SF = \$14,400,000

90% CO2  
reduction

**Colin Schless** | Director, Client Decarbonization Services  
**Turner Construction Company** | 2 Seaport Lane, 2<sup>nd</sup> Floor,  
Boston, MA 02210  
mobile 978.501.2623 | [cschless@tcco.com](mailto:cschless@tcco.com)





# JOHN KASTRINOS, HALEY & ALDRICH

## JACOB KNOWLES, BR+A







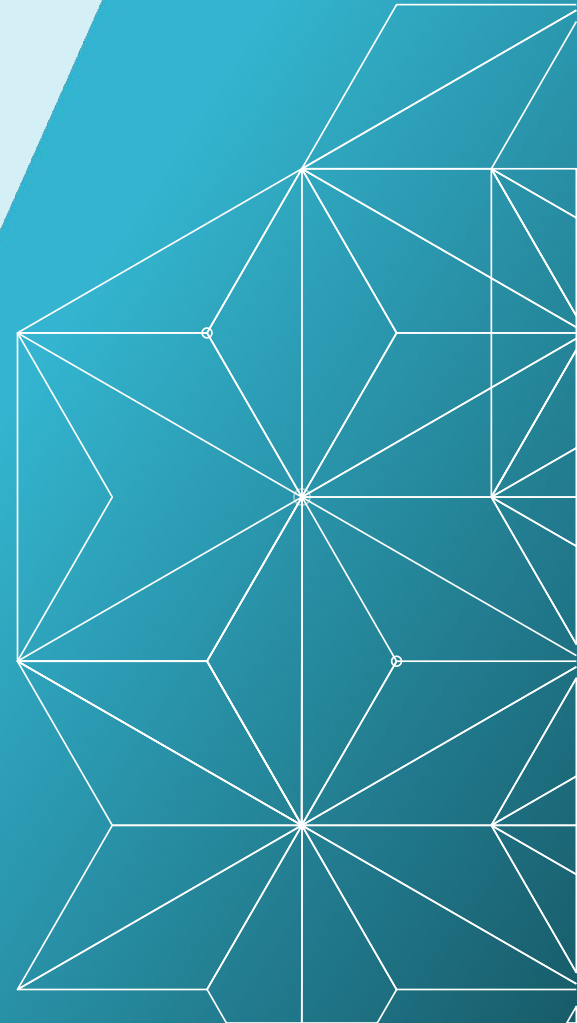
# Optimal Sizing Approaches for Geothermal Borefields

Jacob Knowles

BR+A Consulting Engineers, Inc.

John R. Kastrinos, P.G. (PA)

Haley & Aldrich, Inc.



# Agenda

- 1 Case Studies – Project Goals that Drive Design
- 2 Case Studies – Load Reduction Strategies and Electrification Technologies
- 3 Load Profiles – Effect on Borefield Design
- 4 Questions

Moderna World Headquarters  
Cambridge, MA



Boston University, Duan Family Center  
for Data Science  
Boston, MA

# GEOHERMAL GOAL SETTING

## MODERNA HQ

- Lowest fossil fuel use for developer lab in cold climate
  - >90% fossil fuel reduction

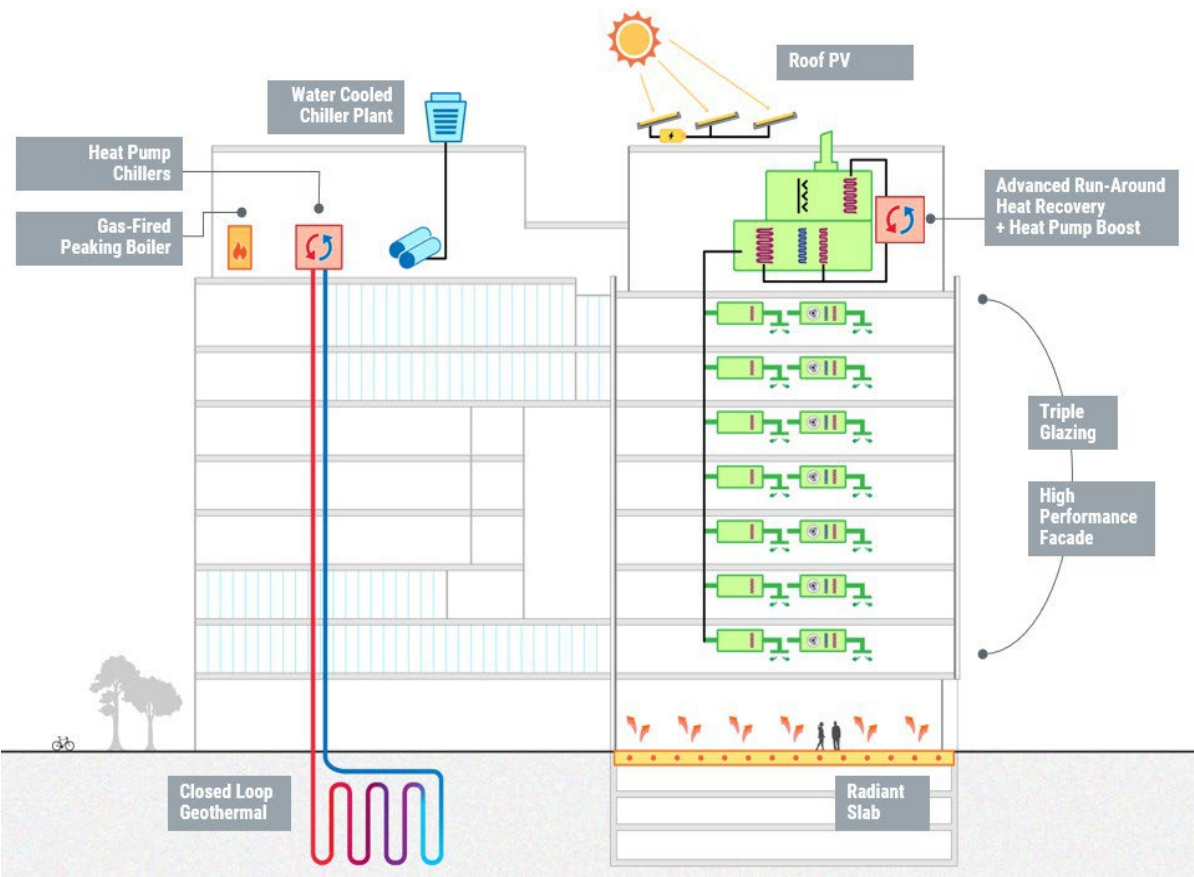
## BU DATA SCIENCE

- Fully electric
  - 100% fossil fuel reduction

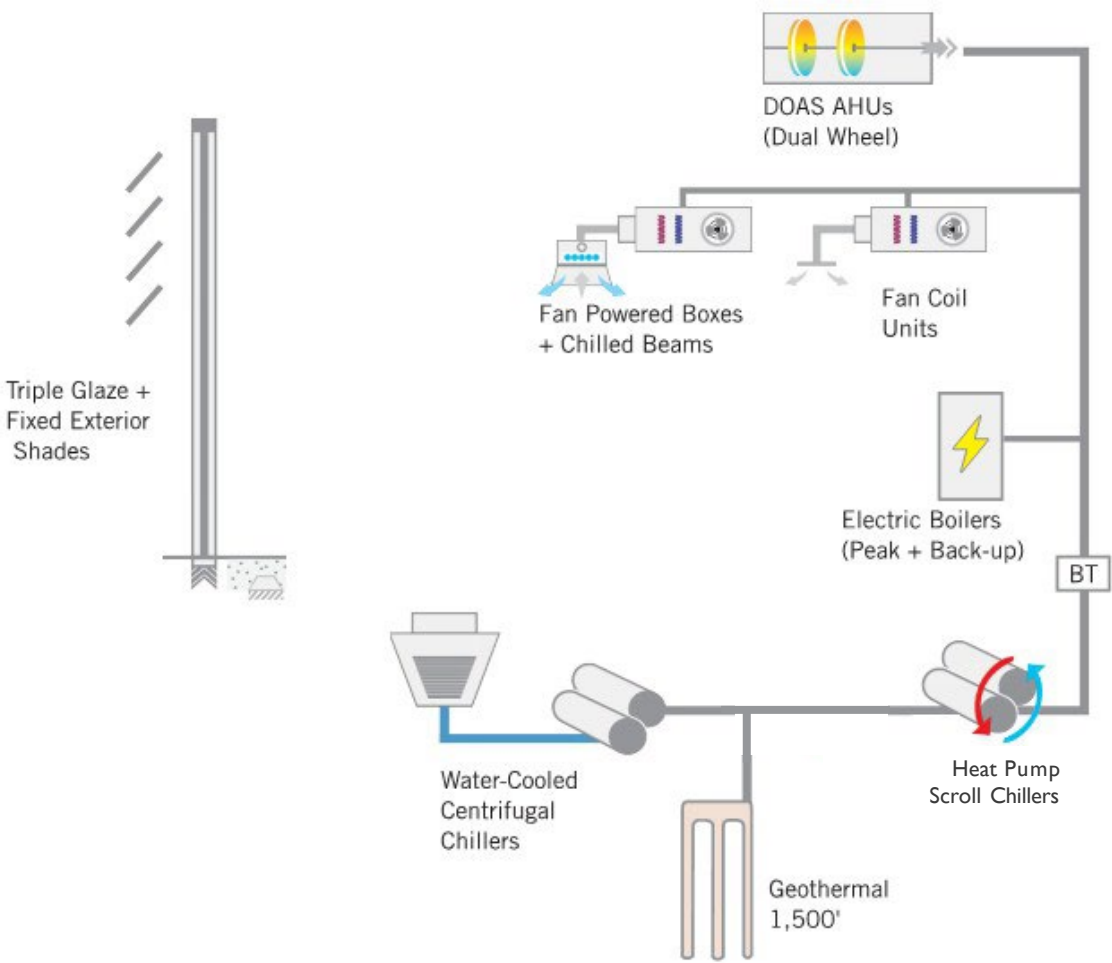


# LOAD REDUCTION STRATEGIES

## MODERNA HQ



## BU DATA SCIENCE



# ELECTRIFICATION TECHNOLOGIES

## MODERNA HQ

HEATING  
EQUIPMENT



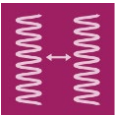
GAS BOILER



GROUND-SOURCE  
HEAT PUMP



HEAT RECOVERY  
CHILLER



EXHAUST-SOURCE  
HEAT PUMP

## BU DATA SCIENCE

HEATING  
EQUIPMENT



ELEC BOILER



GROUND-SOURCE  
HEAT PUMP

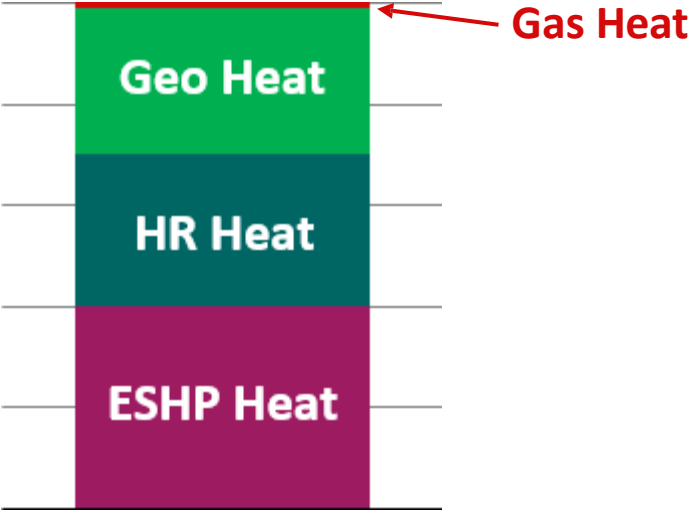


HEAT RECOVERY  
CHILLER

# ELECTRIFICATION TECHNOLOGIES

## MODERNA HQ

BUILDING HEATING ENERGY USE  
BY EQUIPMENT TYPE



HEATING  
EQUIPMENT



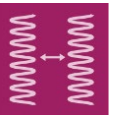
GAS BOILER



GROUND-SOURCE  
HEAT PUMP



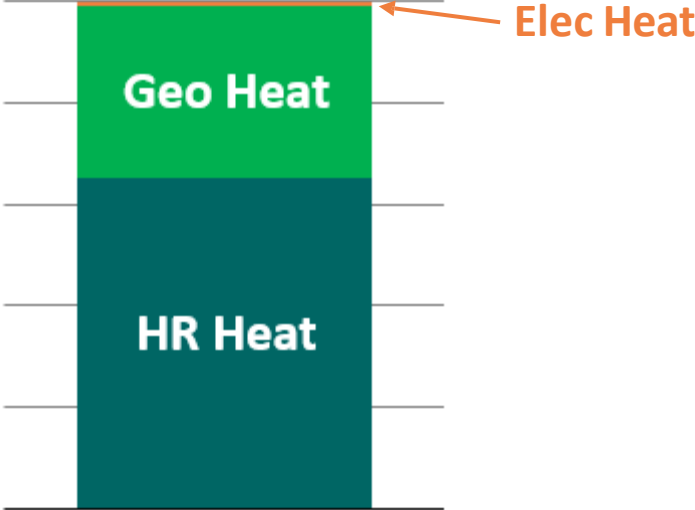
HEAT RECOVERY  
CHILLER



EXHAUST-SOURCE  
HEAT PUMP

## BU DATA SCIENCE

BUILDING HEATING ENERGY USE  
BY EQUIPMENT TYPE



HEATING  
EQUIPMENT



ELEC BOILER



GROUND-SOURCE  
HEAT PUMP



HEAT RECOVERY  
CHILLER

# LOAD PROFILES

## MODERNA HQ

HEATING  
EQUIPMENT



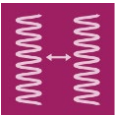
GAS BOILER



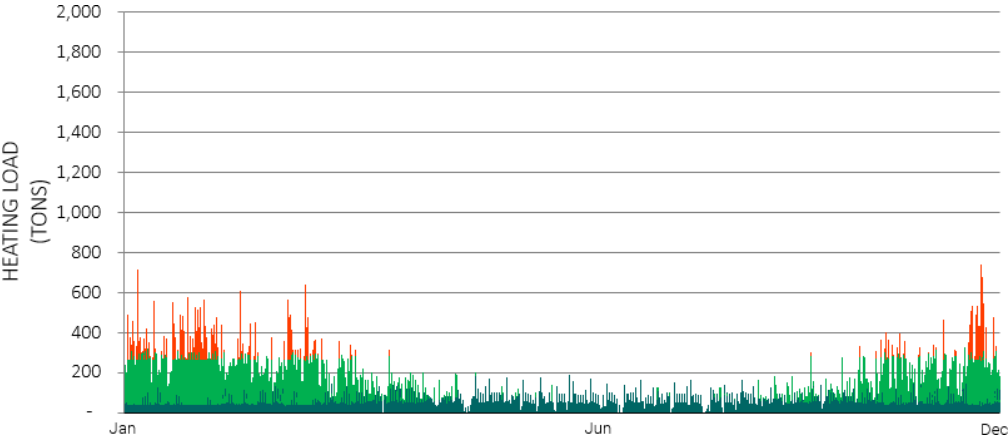
GROUND-SOURCE  
HEAT PUMP



HEAT RECOVERY  
CHILLER



EXHAUST-SOURCE  
HEAT PUMP



## BU DATA SCIENCE

HEATING  
EQUIPMENT



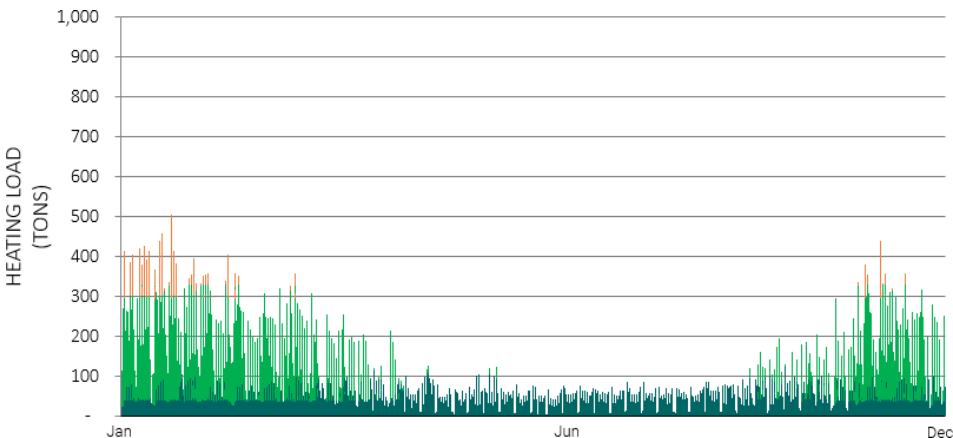
ELEC BOILER



GROUND-SOURCE  
HEAT PUMP



HEAT RECOVERY  
CHILLER





# LOAD PROFILES

## MODERNA HQ

HEATING  
EQUIPMENT



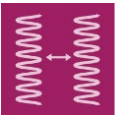
GAS BOILER



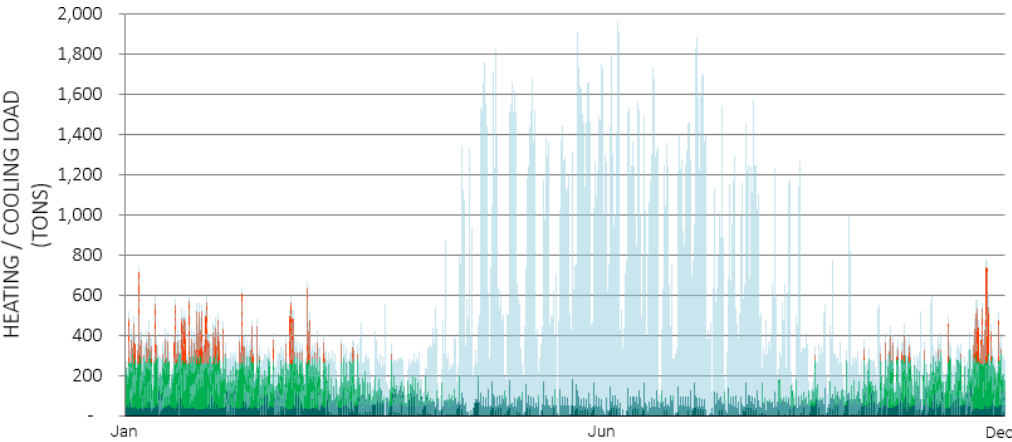
GROUND-SOURCE  
HEAT PUMP



HEAT RECOVERY  
CHILLER



EXHAUST-SOURCE  
HEAT PUMP



## BU DATA SCIENCE

HEATING  
EQUIPMENT



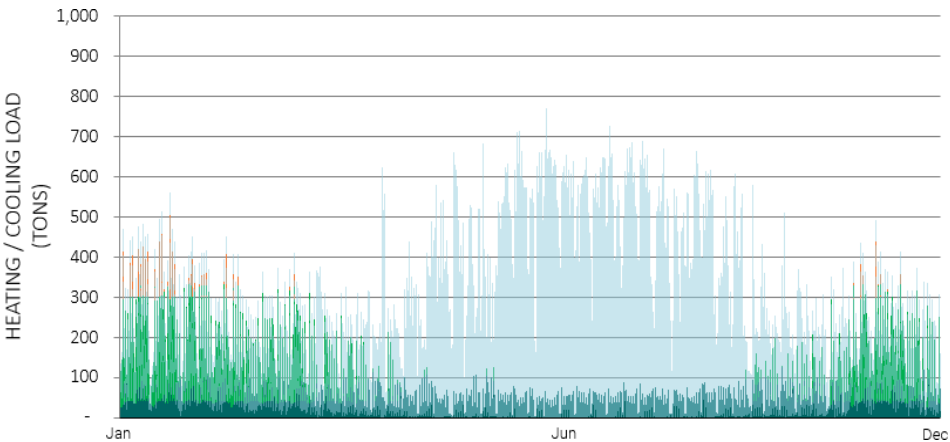
ELEC BOILER



GROUND-SOURCE  
HEAT PUMP

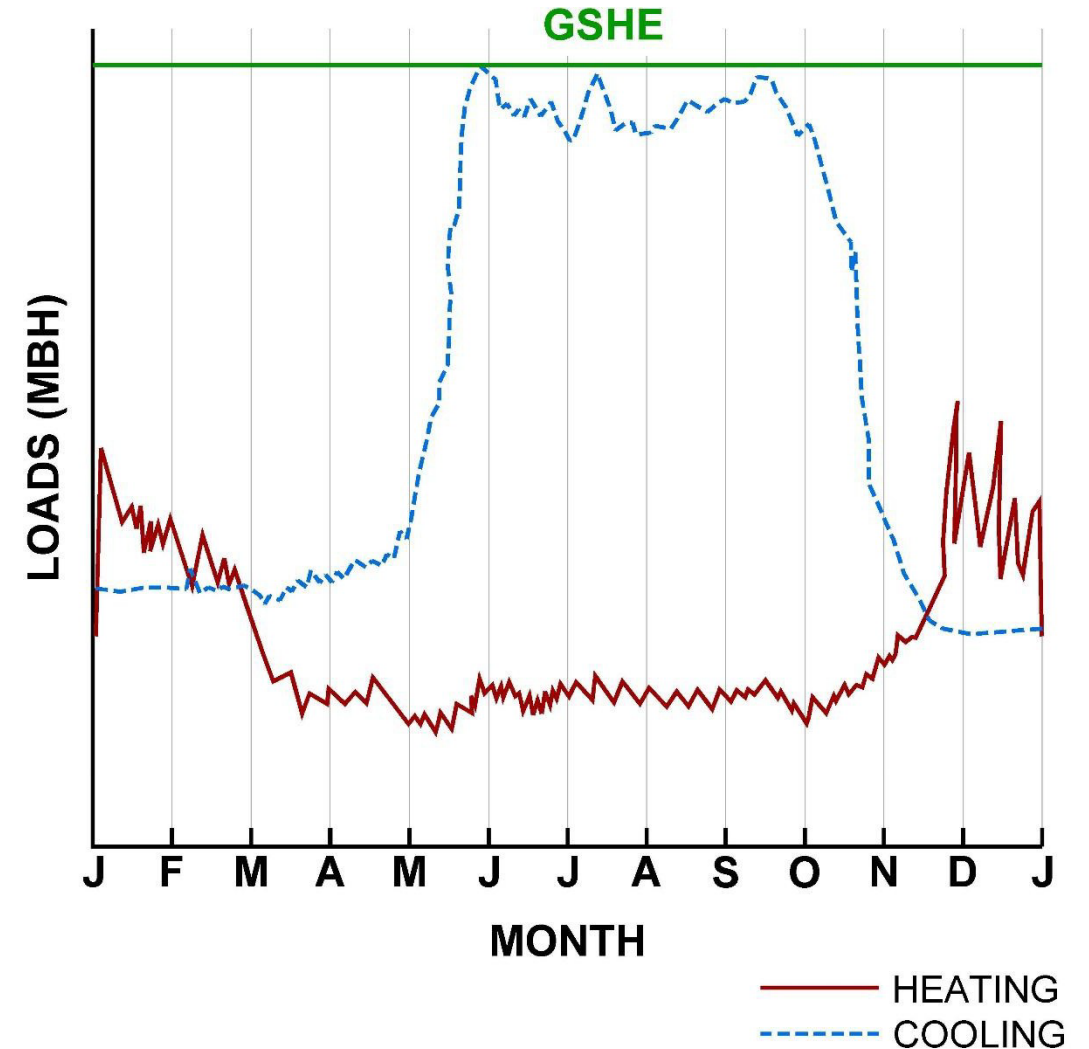


HEAT RECOVERY  
CHILLER



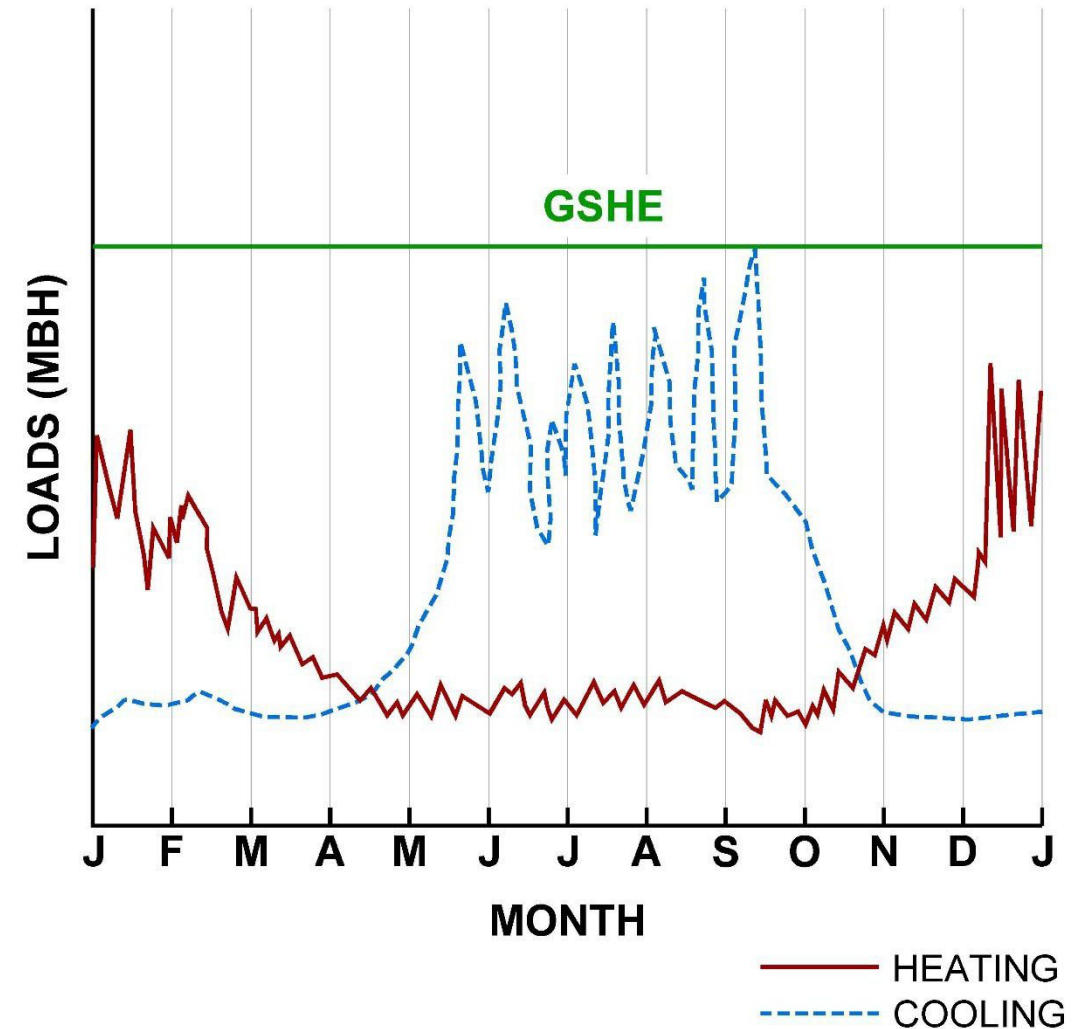
# Load Profiles – Type 1

- Imbalanced load (cooling-dominated)
- Ground-Source Heat Exchange (GSHE) (geothermal) covers 100% of the load
- Significantly over-sized (low thermal exchange [tons] per borehole) to compensate for load imbalance



## Load Profiles – Type 2

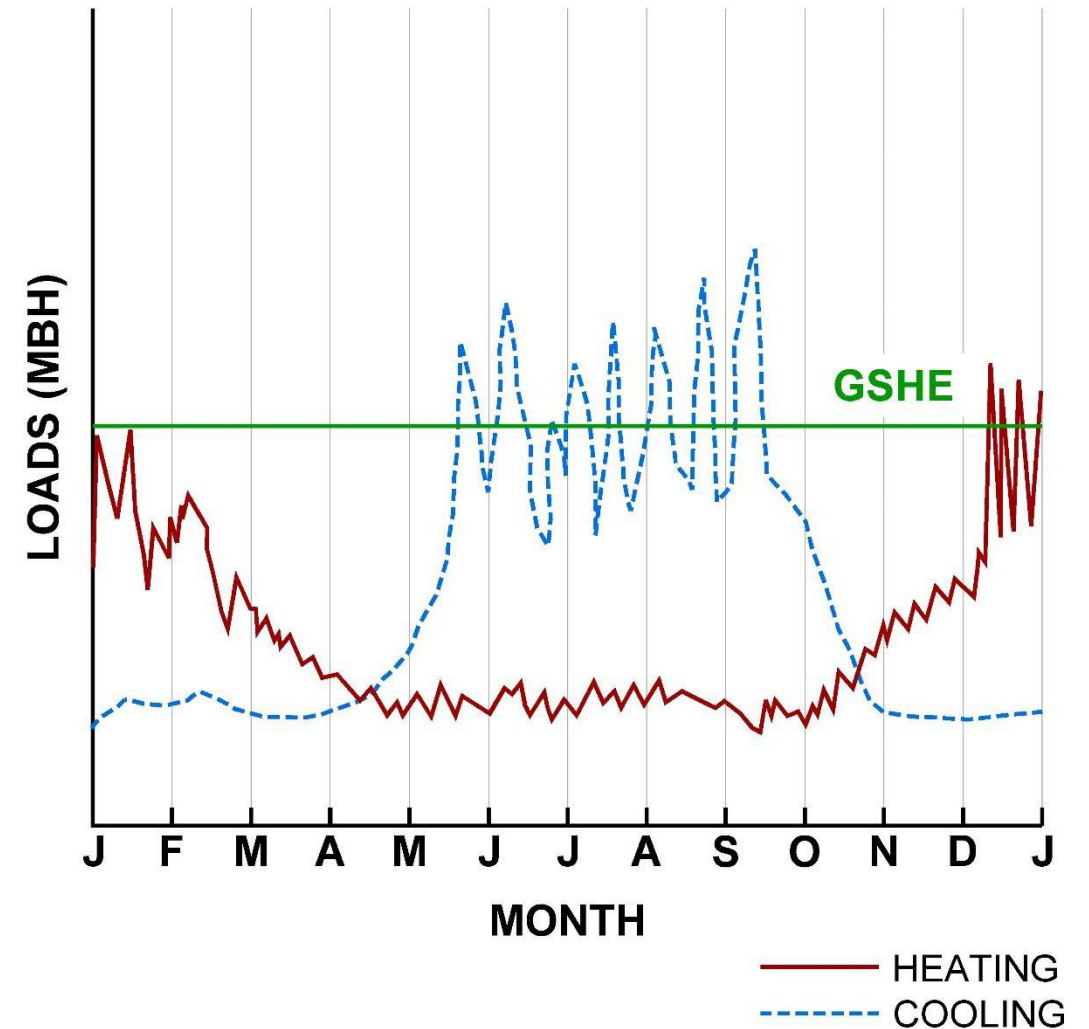
- Balanced load
- GSHE covers 100% of the load
- Over-sized (low to moderate thermal exchange per borehole) as borefield covers short-duration peak loads





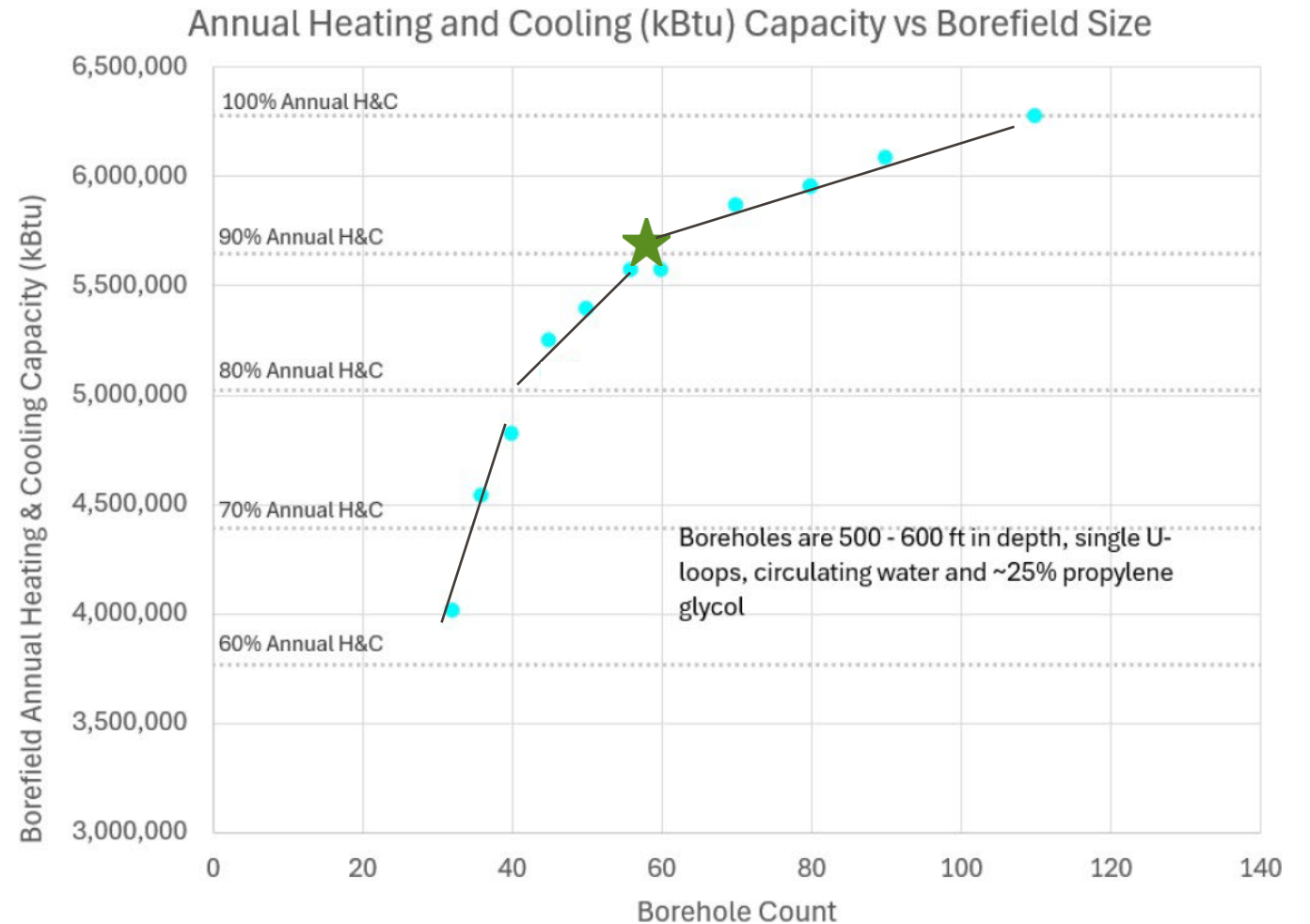
## Load Profiles – Type 3 (Hybrid)

- Balanced Load
- GSHE covers 80% to 90% or more of the annual load
- Supplemental equipment covers short-term peak loads
- Thermal exchange per borehole is generally consistent with expectations (ton/borehole rules of thumb)



# Example

- Diminishing returns in thermal exchange with increasing borehole count



# Thank you.....

## *Questions ?*

To contact us



Jacob Knowles  
BR+A



John R. Kastrinos  
Haley & Aldrich







Q&A



# SAVE THE DATE

## Built to Lead: Lessons in Deconstruction and Embodied Carbon

February 3, 2026 @ 10-11:30AM, Location TBD

- **Dennis Carlberg**, Chief Sustainability Officer & Associate Vice President for Climate Action, Boston University – *Retrofit of BU's Warren Towers*
- **Irmak Turan**, Associate, Climate and Sustainability, Arup – *Circularity and embodied carbon at airports*
- **Caroline Murray**, Regional Sustainability Manager, Turner Construction Company – *Deconstruction and reuse of office space*
- **Andrew Thompson**, Interim Executive Director, Boston Building Resources – *Material donation and reuse*